Is your agreement process killing deals?

Closing deals requires completing many different sales agreements that involve multiple stakeholders. NDAs, quotes, sales contracts—completing these manually adds friction to the sales process that can stall or block deals.

55% of sales organizations say their contracting process takes too long.

Manual sales processes create errors and stall approvals.

Accelerate the sales cycle
Provide a better customer experience
Reduce the amount of admin work for reps

Transform how you prepare, sign, act on, and manage agreements—with more than a dozen applications plus Salesforce, Microsoft and Oracle integration.

Get to revenue faster. Modernize your systems of agreement.

How do you fight back and overcome agreement process challenges?

76% of sales organizations store agreements digitally.

But nearly half (44%) are unable to search for and find specific agreements easily.

57% of organizations rely on manual processing, leading to delays and missed opportunities.

55% of sales teams lack visibility into the status of agreements out for signature.

87% of agreements are still prepared manually, leading to inefficiencies, errors, and security risk.

3. Prepare

Sign

Manage

55% of organizations are still prepared manually, leading to inefficiencies, errors, and security risk.

67% of sales teams lack visibility into the status of agreements out for signature.

57% of organizations rely on manual processing, leading to delays and missed opportunities.

7 days slower sales cycle
58% productivity loss
$36 cost per agreement

DocuSign Agreement Cloud can help.

Top three benefits of modernizing your system of agreement:

1. Automate feeding data from your CRM into agreements.
2. Enable reps to send agreements for signature without ever leaving their CRM.
3. Automatically transfer data and agreements back into your CRM.

Accelerate sales cycles by integrating the DocuSign Agreement Cloud with your CRM.

Learn more about the DocuSign Agreement Cloud for Sales. Secure your agreement process.