

Is your agreement process killing deals?

Closing deals requires completing many different sales agreements that involve multiple stakeholders. NDAs, quotes, sales contracts—completing these manually adds friction to the sales process that can stall or block deals.

Reduce sales process friction with the DocuSign Agreement Cloud.

Manual sales processes create errors and stall approvals.



55% of sales organizations say their contracting process **takes too long!**

How do you fight back and overcome agreement process challenges?

Prepare



87% of agreements are still prepared manually, leading to inefficiency, errors, and security risk.³

Sign



55% of sales teams lack visibility into the status of agreements out for signature.³

Act



57% of organizations rely on manual processing, leading to delays and missed opportunities.⁴

Manage



76% of sales organizations store agreements digitally.

But nearly half (**44%**) are unable to search for and find specific agreements easily.³

Added together, manual agreement processes take a toll.²



7 days slower sales cycle



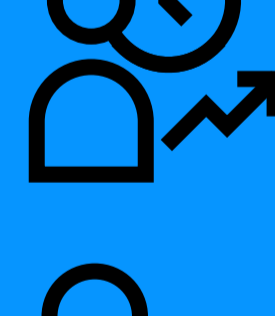
58% productivity loss



\$36 cost per agreement

DocuSign Agreement Cloud can help.

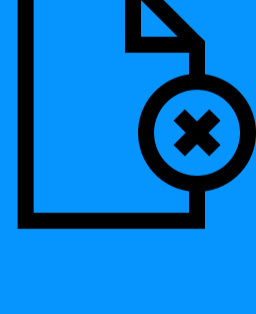
Top three benefits of modernizing your system of agreement:⁴



Accelerate the sales cycle



Provide a better customer experience



Reduce the amount of admin work for reps

Accelerate sales cycles by integrating the DocuSign Agreement Cloud with your CRM.



Automatically feed data from your CRM into agreements



Enable reps to send agreements for signature without ever leaving their CRM



Automatically transfer data and agreements back into your CRM

Get to revenue faster. Modernize your systems of agreement.

Transform how you prepare, sign, act on, and manage agreements – with more than a dozen applications plus Salesforce, Microsoft and Oracle integration.

Learn more about the DocuSign Agreement Cloud for Sales. Streamline your agreement process