# DocuSign

## Top 10 Reasons Property Managers Choose DocuSign

Today's property managers choose DocuSign to manage their agreements. Here are 10 reasons our customers tell us they love DocuSign.

#### 1/ Accelerate collection of rental income

Instead of chasing down tenants or waiting for them to drop off their rent check at the leasing office, set up automatic rent payments directly through DocuSign as soon as tenants sign a lease so you can collect rental income faster.

#### 2/ Shorten unit vacancy period

Don't waste time by needlessly forcing tenants to visit the leasing office, fill out in-person applications, schedule follow-up meetings and finish contracts with wet ink signatures. Digital tools accelerate the leasing process by allowing new tenants to quickly fill out an application and sign a lease from their own device without setting foot in an office, so you can minimize the vacancy period and begin collecting rent sooner. In fact, property management companies have seen an 98% reduction in time to sign leases with DocuSign.

#### 3/ Reduce operating costs

Cut expenses and wasted time by eliminating paper and manual processes for leasing and maintenance operations. DocuSign customers save an average \$36 per agreement.

#### 4/ Streamline processes and improve efficiency

When using DocuSign, property managers are able to work more efficiently with less time focused on paperwork and more time finding good tenants and ensuring the property operations are running smoothly.

#### 5/ Establish reliable business systems

You need technology partners that you can rely on during your most critical business hours. DocuSign has 99.99% platform availability, giving property managers assurance that they can always keep moving business forward. Property management companies have seen a

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#### 6/ Improve tenant experience

Provide the digital, mobile-friendly forms and agreements that tenants expect. Don't risk losing a tenant because they find another place to live before completing your lease.

#### 7/ Boost employee satisfaction

Although property management is typically a high turnover industry, improve employees' working experience with an easy-to-use platform that reduces the amount of time spent on tedious tasks. E-signature technology will help you grow your business and improve employee satisfaction and retention.

#### 8/ Minimize IT costs and enjoy immediate value

In property management, you want to keep costs low while running properties as efficiently as possible. With DocuSign, you can be up and running in a matter of days, creating immediate value. Don't let budget constraints keep you away from technology that will have a positive impact on your business.

#### 9/ Simplify contract management

Instead of sorting through stacks of paperwork and filing cabinets to find lease agreements, vendor contracts, owner contracts and other documents, store all your agreements in one system so you can quickly find information and gain better visibility into your property management business.

#### 10/ Implement in no time

Property managers are very busy running from property to property or managing large complexes, so finding time to implement software can be difficult. DocuSign has a dedicated onboarding team to get you up and running quickly, so you will have a painless implementation with less work on your end.

### "There has been a positive response from everyone in the company, we absolutely love it."

**Deborah Soland** Executive Assistant Camden Property Trust

#### About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on, and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives. DocuSign, Inc. 221 Main Street, Suite 1550 San Francisco, CA 94105 For more information sales@docusign.com +1-877-720-2040

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