

## Drive smarter business decisions with insight into your agreements across the enterprise.

As your business grows, so does the complexity of managing your agreements. Without an efficient way to oversee the multitudes of documents scattered across your enterprise, you may be taking on unnecessary risk and have limited metrics for optimizing business practices. When you add in the inevitable ad hoc or legal review, your problem becomes painfully clear — with each request comes weeks to months of tedious, manual investigation.

### DocuSign Intelligent Insights gives 360-degree visibility into agreements to help you uncover organizational risks, obligations and opportunities

- Dramatically accelerate review times from months to days
- Increase the accuracy and breadth of reviews
- Bring non-standard and rogue agreements back under control
- Reduce the risk of non-compliance with regulatory requirements and changing corporate standards
- Gain actionable insights for business processes improvements

### Machine learning for a smarter and faster system of agreement

DocuSign has partnered with Seal Software to incorporate the industry's foremost AI-powered contract analytics capabilities — dramatically improving the speed, accuracy and volume of your analysis. Intelligent Insights pulls in agreements from anywhere and then helps you filter down to the ones that matter. Advanced search and extraction policies identify the clauses you need to review. You can easily build side-by-side comparisons to quickly drill down on inconsistencies and opportunities. Plus, the system employs narrow focus AI so that subsequent extractions get smarter as you go.

### Use cases

Procurement and sourcing

M&A/Strategic restructuring

Governance, risk and compliance

Legal operations

Revenue optimization and operations



Custom reports and dashboards help eliminate blind spots, surface risk points, and deliver the insight you need to respond quickly to emerging trends.

## Key capabilities

### System-wide document access

Gain visibility into documents, regardless of where they reside. Access envelopes and digital agreements in all DocuSign accounts, as well as external resources like Box, Dropbox, OpenText and Sharepoint. Automatically OCR image files and scanned documents to facilitate digital access.

### Advanced envelope and document search capabilities

Generate comprehensive results by using full-text and envelope metadata search options. Intelligent Insights drives search accuracy by employing natural language processing, indexing, de-duplication, grouping, stem/no-stem, wildcard, proximity and Boolean search.

### Standard and custom metadata and clause extraction policies

Choose different AI-driven options to pinpoint specific contract language. Intelligent Insights comes with 25+ pre-built standard terms and clauses common to most contracts. Or, create your own ad hoc or custom extraction policies.

### Robust business insight reporting and dashboards

Maintain visibility into your system of agreement with our data visualization and reporting engine. Internal business users can configure custom reports and dashboards with ease.

## Insight Accelerators, powered by Seal Software

Intelligent Insights users can add Insight Accelerators, purpose-built modules pre-trained for specific topics:

- Data Privacy (includes CCPA, GDPR and data security)
- Procurement
- Brexit
- LIBOR/IBOR
- Merger and Acquisition (M&A)
- Credit Agreements
- Non-Disclosure Agreement (NDA)
- Qualified Financial Contracts (QFCs)

Insight Accelerators are sold separately, and include:

- Pre-trained policies and algorithms to detect issues related to specific use cases
- Regular updates of rules and policies to seamlessly incorporate new requirements
- The ability to fine tune algorithms to align to your unique corporate needs

---

#### About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on, and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

#### DocuSign, Inc.

221 Main Street, Suite 1550  
San Francisco, CA 94105

[docusign.com](https://www.docusign.com)

#### For more information

[sales@docusign.com](mailto:sales@docusign.com)  
+1-877-720-2040