
Say hello to drama-free closings

Mortgage transactions are costly, complex, paper-driven processes. They involve many people, documents, and regulations that vary across states and counties. DocuSign helps lenders automate and connect the mortgage process from application to close to lower costs, reduce time-to-close, and improve the borrower experience.

Reduce operational loan costs

Reduce the manual steps and resources related to loan applications and disclosures, and help lenders reduce errors and provide a better digital experience throughout the mortgage process.

Accelerate closing times

Keep up with evolving regulations and deliver a friendly experience for users and employees. Assemble, send, and sign faster; reduce time to close; and get paid faster with eNotes that are GSE approved for sale in the secondary market.

Improve borrower experience

Address the increasing demand for an intuitive, online mortgage experience with a consistent, secure, and easy-to-use interface across all borrower touchpoints. Provide real-time loan status with configurable checklists and built-in communication tools.

Protect critical data and mitigate risk

Securely transfer and store loan documents between all parties involved in the mortgage process digitally. Provide peace-of-mind and accountability with built-in audit trails.

Customer results

30% increase
in borrower completion rate

66% increase
in loan signing efficiency

70% reduction
in closing package size

90% reduction
in manual loan processing time

“It really made sense to go with DocuSign. Our entire sales force was thrilled to be able to operate fully digitally with DocuSign. We really took the time-consuming element of getting things signed up front out of the process.”

Neda Mohammadi
RPM Mortgage
Product Development Manager

The DocuSign Agreement Cloud for Mortgage

The DocuSign Agreement Cloud for Mortgage provides a secure, digital workspace for everyone involved in the process. Instead of playing voicemail tag and downloading, printing, scanning, and emailing forms, lenders can collect documents, assemble closing packages, keep things moving with configurable checklists and reminders, and bring everything together for a drama-free closing day.

eSignature

Securely send and sign loan applications and disclosures electronically and maintain a complete audit trail.

Guided Forms by Intelledox

Turn complicated forms into intuitive “wizard-style” interviews to capture borrower information.

Rooms for Mortgage

Accelerate closing times and improve the borrower experience with a secure, digital workspace for everyone involved in a mortgage, including external participants like title and settlement.

eNotary

Allow notaries to electronically witness and authenticate the execution of agreements.

eNote and Asset Vaulting by eOriginal

Maintain an authoritative electronic copy of the promissory note, including any transfers of ownership control.

Integrations

Easily embed DocuSign into the platforms where mortgage work is done with 350+ pre-built integrations, like Notarize, eOriginal, Liveoak, Blend, Roostify, and many more.

To learn more, go to docusign.com/mortgage

Use case examples

Applications and disclosures

- 1003 loan application
- Good faith estimate
- Letters of explanation
- Promissory notes
- 4506T request tax transcript
- Loan packet
- Conditional approvals
- Initial disclosure packet
- RESPA packet

Loan origination

- Simplified borrower experience
- Configurable tasks
- Built-in messaging

Closing

- Hybrid and fully digital closing packages
- Signing and vaulting of electronic promissory note
- Electronic notarization

“Our eClose option combines DocuSign’s trusted, user-friendly eSignature technology that is already widely used in the industry with the personal touch that Guild is known for in order to offer our customers a better lending experience.”

Lisa Klika
SVP and Chief Compliance Officer
Guild

About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on, and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world’s #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 537,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people’s lives.

DocuSign, Inc.
221 Main Street, Suite 1550
San Francisco, CA 94105

docusign.com

For more information
sales@docusign.com
+1-877-720-2040