

## Exceed Expectations and Do More with Less

From financial aid for students to hiring faculty and staff to accepting gifts from donors, agreements are foundational in higher education. The shift to hybrid learning models and remote operations only increased this paperwork burden for students, staff and donors. Manual, disconnected agreement processes are slow, waste resources, increase errors and frustrate everyone involved. With digital processes, DocuSign speeds up agreement completion and signing, provides transparency, allows you to do more with what you have and improves the experience for students, staff and donors.

### Extend your reach

Effectively eliminate one of the greatest barriers to entry for members: branch proximity. With mobile apps and online services, members can manage everyday banking needs and build closer relationships with their credit union.

### Create a seamless student experience

Offer a digital agreement process that allows students to fill out forms on the go, gives them visibility into the status of their requests, and reduces their wait time.

### Achieve greater operational efficiency

Reduce what you spend on paper and storage; reallocate staff and faculty time to more mission-driven tasks; and streamline processes with workflows that make documents available to read and sign on virtually any device.

### Increase security and compliance

Securely send and sign agreements in person, offline, or digitally. Proactively detect risks and deploy a modern system of agreement that creates audit trails, manages versions, improves clauses, collects signatures, and digitally stores documents.

### Make an impact on the environment

Cut the amount of paper used, saving trees and reducing your institution's carbon footprint.

## ROI after one year

University of Colorado Boulder

**74%**

of requests completed in less than 1 hour

**\$823,000**

in savings over 12 months

**5,000+**

active users

## DocuSign customer results

**32%**

reduction in time spent sending documents out for signing

**96%**

of institutions saw an improvement in data quality

**1–3 days**

reduction in turnaround time

**30%**

decrease in time to onboard an employee

**29%**

average faster time for student signature on Academics & Registrar related processes

**41%**

average decrease in Admissions & Financial Aid application processing time

**45%**

reduction in use of paper agreements

## The DocuSign Agreement Cloud for Higher Education

In addition to budget constraints and increasing workload, institutions of all sizes are also dealing with student demands for a digital personalized experience.

With the DocuSign Agreement Cloud for Higher Education, you can increase operational efficiency at the speed that's right for you, by securely connecting and digitally transforming your agreement processes, such as admissions, financial aid, staff hiring, procurement, alumni membership, gift management, and the adding/dropping of classes. The result is an education that is faster, simpler, greener, more cost efficient, and always accessible—exactly the modern experience students want.

### Contract lifecycle management

Manage the full agreement lifecycle for complex contracts with automated generation, real-time negotiation, drag-and-drop workflows, and powerful search.

### Payments

Collect payments during the signing process via credit card, Apple Pay, Google Pay, or ACH electronic payments.

### Integrations

Easily embed DocuSign into your existing tools with 350+ pre-built integrations, like Salesforce, Hyland, Workday, Google, and Campus Management.

### eSignature

Sign and send transcript requests and pledge agreements and maintain a complete audit trail.

## Use case examples

### Admissions and financial aid

- Enrollment applications and agreements
- Verification forms
- Campus housing applications
- Application fee payment/waiver
- Scholarship forms
- Institutional and state financial aid forms

### Office of advancement

- Donation requests
- Fundraising forms

### Academics and registrar

- Transcript request forms
- Add/drop forms
- Declaration of major/minor
- Internship proposal agreements

### Procurement

- Master service agreements
- Purchase orders
- Statements of work
- RFP/RFQ/RFI sign offs
- Vendor contracts

### Human resources

- Office letters
- On/off-boarding agreements
- Performance management

### Finance and legal

- Invoice and expense processing
- Audit sign off
- Grant applications
- NDA's
- Internal compliance
- Licensing agreements
- Patent applications

**“In a short period of time, we have found the improvement in user experience and time savings to be significant. Not only does the process of creating the donor intent agreement take less time, it also generates a more streamlined, simplified document which allows us to administer the gift more effectively.”**

### Sherri Furman

VP, CFO, Treasurer  
University of Iowa Center for Advancement

To learn more, go to [docusign.com/industries/education](https://docusign.com/industries/education)



### About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature, the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, over a million customers and more than a billion users in over 180 countries use the DocuSign Agreement Cloud to accelerate the process of doing business and simplify people's lives.

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