From financial aid for students to hiring faculty and staff to accepting gifts from donors, agreements are foundational in higher education. The shift to hybrid learning models and remote operations only increased this paperwork burden for students, staff and donors. Manual, disconnected agreement processes are slow, waste resources, increase errors and frustrate everyone involved. With digital processes, DocuSign speeds up agreement completion and signing, provides transparency, allows you to do more with what you have and improves the experience for students, staff and donors.

### Extend your reach
Effectively eliminate one of the greatest barriers to entry for members: branch proximity. With mobile apps and online services, members can manage everyday banking needs and build closer relationships with their credit union.

### Create a seamless student experience
Offer a digital agreement process that allows students to fill out forms on the go, gives them visibility into the status of their requests, and reduces their wait time.

### Achieve greater operational efficiency
Reduce what you spend on paper and storage; reallocate staff and faculty time to more mission-driven tasks; and streamline processes with workflows that make documents available to read and sign on virtually any device.

### Increase security and compliance
Securely send and sign agreements in person, offline, or digitally. Proactively detect risks and deploy a modern system of agreement that creates audit trails, manages versions, improves clauses, collects signatures, and digitally stores documents.

### Make an impact on the environment
Cut the amount of paper used, saving trees and reducing your institution’s carbon footprint.

### ROI after one year

<table>
<thead>
<tr>
<th>University of Colorado Boulder</th>
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<tbody>
<tr>
<td>74% of requests completed in less than 1 hour</td>
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<tr>
<td>$823,000 in savings over 12 months</td>
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<td>5,000+ active users</td>
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### DocuSign customer results

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<tr>
<td>32% reduction in time spent sending documents out for signing</td>
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<tr>
<td>96% of institutions saw an improvement in data quality</td>
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<tr>
<td>1–3 days reduction in turnaround time</td>
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<td>30% decrease in time to onboard an employee</td>
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<tr>
<td>29% average faster time for student signature on Academics &amp; Registrar related processes</td>
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<tr>
<td>41% average decrease in Admissions &amp; Financial Aid application processing time</td>
</tr>
<tr>
<td>45% reduction in use of paper agreements</td>
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</table>
The DocuSign Agreement Cloud for Higher Education

In addition to budget constraints and increasing workload, institutions of all sizes are also dealing with student demands for a digital personalized experience.

With the DocuSign Agreement Cloud for Higher Education, you can increase operational efficiency at the speed that’s right for you, by securely connecting and digitally transforming your agreement processes, such as admissions, financial aid, staff hiring, procurement, alumni membership, gift management, and the adding/dropping of classes. The result is an education that is faster, simpler, greener, more cost efficient, and always accessible—exactly the modern experience students want.

Contract lifecycle management
Manage the full agreement lifecycle for complex contracts with automated generation, real-time negotiation, drag-and-drop workflows, and powerful search.

Payments
Collect payments during the signing process via credit card, Apple Pay, Google Pay, or ACH electronic payments.

Integrations
Easily embed DocuSign into your existing tools with 350+ pre-built integrations, like Salesforce, Hyland, Workday, Google, and Campus Management.

eSignature
Sign and send transcript requests and pledge agreements and maintain a complete audit trail.

Use case examples

Admissions and financial aid
Enrollment applications and agreements
Verification forms
Campus housing applications
Application fee payment/waiver
Scholarship forms
Institutional and state financial aid forms

Office of advancement
Donation requests
Fundraising forms

Academics and registrar
Transcript request forms
Add/drop forms
Declaration of major/minor
Internship proposal agreements

Procurement
Master service agreements
Purchase orders
Statements of work
RFP/RFQ/RFI sign offs
Vendor contracts

Human resources
Office letters
On/off-boarding agreements
Performance management

Finance and legal
Invoice and expense processing
Audit sign off
Grant applications
NDAs
Internal compliance
Licensing agreements
Patent applications

“In a short period of time, we have found the improvement in user experience and time savings to be significant. Not only does the process of creating the donor intent agreement take less time, it also generates a more streamlined, simplified document which allows us to administer the gift more effectively.”

Sherri Furman
VP, CFO, Treasurer
University of Iowa Center for Advancement

To learn more, go to docsign.com/industries/education

About DocuSign
DocuSign helps organizations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature, the world’s #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, over a million customers and more than a billion users in over 180 countries use the DocuSign Agreement Cloud to accelerate the process of doing business and simplify people’s lives.