Client expectations have never been higher. In addition to top-notch legal advice, clients expect fast and cost-efficient service, simple and straightforward interactions, and protection from risk. These high expectations now extend to the preparation, execution and management of agreements. Fortunately, acceptance and use of electronic signatures is widespread: over 9,000 law firms use DocuSign, and hundreds of millions of users worldwide have already signed agreements with DocuSign. With the DocuSign Agreement Cloud™, law firms can exceed client expectations by accelerating turnaround times, reducing costs, enhancing understanding and ensuring document security and privacy.

**Ensure enforceability of signed agreements**

Electronic signatures are lawful for most use cases in most jurisdictions around the globe. DocuSign secures your electronically-signed documents with a tamper-evident seal and provides a court-admissible Certificate of Completion containing party names, email addresses, public IP addresses, and a time-stamped chain-of-custody audit trail that records all activity. DocuSign also offers a wide range of digital certificate and signer identification options, to meet industry- and jurisdiction-specific standards worldwide.

**Streamline processes and reduce costs**

Collaborate with clients and comment on draft agreements in real time. Automate and securely manage the agreement routing process with flexible, configurable workflows and save time with a preapproved clause library. Monitor signing status and reduce the cost of administrative tasks like printing, faxing, scanning, overnight mailing, and storage. Pre-built connectors and easy-to-use open APIs allow you to simply plug into existing core solutions, like iManage and Doxly, further automating document generation and sharing processes. Retain completed agreements in a secure, private and compliant manner in a centralized, searchable repository.

**“Our clients love how fast and easy it is to sign documents electronically with DocuSign. We also value how DocuSign helps us protect confidential information with secure electronic storage. The bottom line is that DocuSign saves us time, money and frustration that helps us take better care of our clients. DocuSign is a fantastic win-win!”**

Garrett Charity
Sheller, P.C.

**Analyze contracts efficiently and completely**

Whether for due diligence, compliance audits, or business analysis, understand what’s in volumes of agreements quickly and thoroughly with industry-leading contract AI. Leverage pre-built, customizable machine learning models that automatically identify relevant clauses so legal teams can search and filter by concept—to find and compare critical terms easily.

**Minimize risk and improve governance**

DocuSign's privacy policies and practices meet or exceed international regulations, including the General Data Protection Regulation (GDPR), and we back that up with our Binding Corporate Rules and active privacy, compliance, and security programs. Fine-grained administrative controls and reporting capabilities also make governance more achievable than with manual, non-standard processes.
The DocuSign Agreement Cloud for Legal

The DocuSign Agreement Cloud helps unify and modernize your system of agreement by connecting our leading eSignature technology with every other aspect of the agreement process. The platform enables law firms to focus on providing their legal expertise instead of managing the process of generating, signing, acting on, storing, and retrieving agreements.

**eSignature**
Send agreements, identify signers, and execute signatures from practically anywhere, almost any time—an all tracked for real-time visibility and court-admissible evidence.

**eNotary**
Allow notaries to electronically witness and authenticate the execution of agreements.

**Identify**
Choose from a suite of proven authentication and ID verification options to secure access to an agreement.

**DocuSign CLM**
Gain visibility increase efficiency and reduce risk with seamless contract management from creation and negotiation through post-signature actions and storage.

**Intelligent Insights powered by Seal Software**
Extract, search, analyze and compare clauses and terms across all your agreements, with prebuilt machine learning models for data privacy, Brexit, LIBOR and other key needs.

**Total Search powered by Seal Software**
Locate relevant terms quickly with full text search across all your agreements, regardless of where and how they’re stored.

**Integrations**
Easily embed DocuSign into your existing tools with 350+ pre-built integrations with the leading lending platforms, including iManage, Doxly and many more.

To learn more, go to [docusign.com/solutions/industries/legal](http://docusign.com/solutions/industries/legal)

Use case examples

- **Client agreements**
- **Client engagement letters**
- **Corporate M&A agreements**
- **Business registration form**

- **Transactions**
  - Closings
  - Disclosures
  - Financings
  - Legal filings
  - NDAs
  - Shareholder agreements
  - Real property

- **Internal operations**
  - Audit and inventory signoffs
  - Candidate/new-hire paperwork
  - Master service agreements
  - Policy management
  - Purchase orders
  - Statements of work
  - Supplier compliance

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“**It’s important for Linklaters to do business digitally because we are always looking for ways of innovating for our clients.**”

Mark Nuttall
Linklaters

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**About DocuSign**
DocuSign helps organizations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world’s #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people’s lives.

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