

## Grow your business with DocuSign eSignature for Google Cloud



### 80%

#### Delight your customers

80% of customers say the experience a company provides is as important as its products and services.<sup>1</sup>

In today's digital economy, customers expect world-class service from all businesses—large or small.

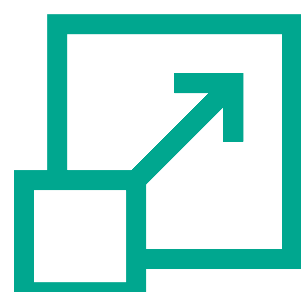


### 87%

#### Accelerate your sales cycle

87% of companies say the contract approval process causes deals to stall.<sup>2</sup>

In a fiercely competitive digital market, stalled deals can quickly turn into lost deals.



### 5-10x

#### Improve productivity

Automated processes save 5-10x over manual equivalents.<sup>3</sup>

Fortunately, automated processes can save your sellers and your customers time and improve external and internal experiences.

### Prepare Agreements



Prepare agreements in Google Docs.



Add signature fields from within Google Docs.



Send agreements for signature directly from within Google Apps.

### Sign Agreements



Sign agreements in Gmail using *Open with DocuSign*.

### Act on Agreements



Act on agreements using the DocuSign payments feature.

### Manage Agreements



Manage and store completed agreements in Google Drive.

Provide customers with a digital solution that guarantees authenticated signer identity and signature validity with real-time visibility into signing status—using the only eSignature solution recommended for G Suite.

Accelerate turnaround time by an average of 9 days versus manual, paper signing processes.

Process agreements quickly—83% of DocuSign documents are returned within 1 hour; 50% within 15 minutes.

Sign and send documents for e-signatures from the same G Suite Apps you use to create, edit, share, and store files.

## Ready to get started with DocuSign and Google Cloud?

[Learn more.](#)

<sup>1</sup> Salesforce Research, "State of the Connected Customer," 2018

<sup>2</sup> SpringCM Research, "2017 State of Contract Management Report," 2017

<sup>3</sup> Larry Lien, CSO, "Taking a bite-sized approach to security automation and orchestration," April 2018