DocuSign eSignature for Salesforce

Send, sign, and succeed with the world’s #1 eSignature solution and the world’s #1 CRM, together.

DocuSign eSignature for Salesforce has more than 3,000 five-star reviews on AppExchange because it allows reps to get their deals done faster. No more printing, scanning, faxing, emailing, or calling to check on status. Within Salesforce, reps can send agreements for signature, then track progress in real time. Signers can sign on practically any device, from almost anywhere, at any time. Signed agreements come back faster, and reps spend less time on manual work.

Use across Salesforce clouds.
Accelerate your orders in Sales Cloud, your quotes in CPQ Cloud, and your change requests in Service Cloud. Optionally send notifications of eSignature events to Chatter. And for Salesforce developers, customize eSignature functionality from within Salesforce apps and processes using the Apex Toolkit.

Use cases
- Master Service Agreements
- Non-Disclosure Agreements
- Quotes
- Invoices & Payments
- Service Approvals
- Statements of Work
- Change Orders
- Compensation Plans
- New Account Openings
- Patient Consent
- Case Management
- Claims Processing
B2B Sales Process

Opportunity → Configure, Price and Quote → Propose and Contract → Order and Renewal Management → Bill and Collect

Agreements

NDAs Internal approvals → Discount lists Price lists Quotes Proposals → Sales contracts SOWs MSAs → Contract amendments Purchase orders Change orders → Financing agreements Invoices Payment authorizations

All these agreements need to be prepared, signed, acted on, and managed

Key capabilities

Send agreements for signature without ever leaving Salesforce
Keep business moving forward with a unified experience that makes it easy to send agreements for signature with one click.

Add standard and custom fields to your templates
Consistently collect the data you need with reusable templates that can be equipped with standard and custom fields.

Do business around the world
DocuSign eSignature’s user interface is available in 43 languages for signers and 13 languages for senders.

Merge data from any Salesforce object
Save time and errors by automatically generating agreements from Salesforce data.

Recipients can review and sign anytime, anywhere
DocuSign eSignature enables secure, legally valid signing on a wide variety of devices, from desktops to mobile phones.

Track agreement status in real time
Always know where your agreements are in the signing process with automatic reminders and easy-to-find status from right within Salesforce.
DocuSign eSignature works seamlessly with Salesforce CPQ.

Accelerate quote-to-cash by easily creating and sending a quote for signature, all without leaving Salesforce CPQ. DocuSign eSignature for Salesforce CPQ has all the same features as DocuSign eSignature for Salesforce, plus the ability to send quotes for signature from any CPQ quote object.

Step into the Agreement Cloud for Salesforce.

DocuSign eSignature for Salesforce is part of the DocuSign Agreement Cloud for Salesforce, a suite of applications and integrations that automate how agreements are prepared, signed, acted on, and managed— all within Salesforce. Applications like DocuSign Gen, Negotiate, and CLM for Salesforce all work seamlessly with DocuSign eSignature for Salesforce, allowing you to accelerate every stage of the agreement process.

Ready for the next step?
Talk to your DocuSign Sales representative about a demo of DocuSign eSignature for Salesforce.