

# Supercharge SAP Ariba with AI-Powered Contract Analytics

Over 61% of companies<sup>1</sup> have trouble finding and gleaning information from their agreements—leading to unnecessary risk, revenue leakage and stalled business processes. Most contract systems cannot make contracts fully searchable, maintain metadata accuracy and surface the kinds of critical insights that purpose-built AI can deliver.

**70,000**  
agreements made searchable (global financial services company)

**80%**  
faster time to answers (average SAP Ariba use experience with Insight)

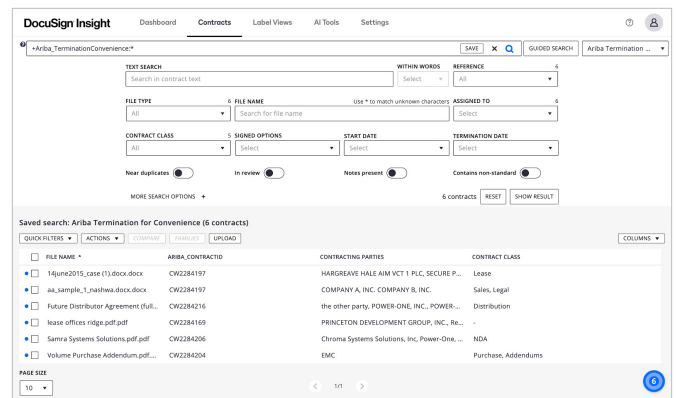
**1 million**  
data points extracted (top 10 oil and gas company)

**\$50+ million**  
operational savings (Fortune 500 networking company)

## Understand what's in your SAP Ariba agreements

DocuSign Insight Connector for SAP Ariba allows users to connect data seamlessly from Ariba contract workspaces to Insight to make all contracts searchable, auto-populate metadata fields and analyze agreement content for better outcomes.

- Search all your agreements by legal concept, full text and metadata—instead of just keywords
- Compare AI-extracted clauses and terms across agreements
- Find answers faster with AI-powered analysis expressly designed for procurement
- Gain strategic insights with visualization dashboards
- Filter, customize and share search results with other users or groups



**“Insight helped us extract valuable information directly from 75,000 contracts and provide a consolidated repository.”**

Digital transformation and ML lead, global procurement  
Fortune 100 technology company

## Manage your data synchronization between Insight and SAP Ariba

The Insight Connector for SAP Ariba puts you in control of which Ariba instances send information to Insight and how that information is processed.

- Map specific Ariba data points to Insight labels
- Enforce information quality with an embedded data validation process
- Monitor data flow with interactive dashboards

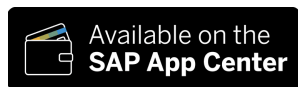
## Extract more data value with AI

Insight combines the text of a contract with metadata from SAP Ariba to form an analysis profile, enriched with information derived by Insight's AI capabilities.

- Select from our vast library of pre-built AI models or customize models to meet organization-specific needs
- Answer specific questions automatically, such as: "Does this agreement have a force majeure clause that applies to pandemics?"
- Normalize extracted data points for more consistent searching and filtering, such as:

New York → New York  
NY → New York  
N.Y. → New York

## SAP Certified Platform Extension



## Sample Procurement AI Topics

- Applicable laws & regulations
- Anti-bribery
- Audit and inspection rights
- Contracting parties
- Continuity of business
- Compensation and payment
- Compliance with laws
- Compliance with policies
- Confidentiality
- Continuity of business
- Dates
- Data privacy and security
- Expense reimbursement
- Force majeure
- Governing law
- Indemnification
- Insurance
- Intellectual property
- Limitation of liability
- Most favored nation
- Non-solicitation
- Personnel
- Records
- Renewal
- Subcontracting
- Term
- Terms
- Termination
- Transition Services

### About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 750,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

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