DocuSign
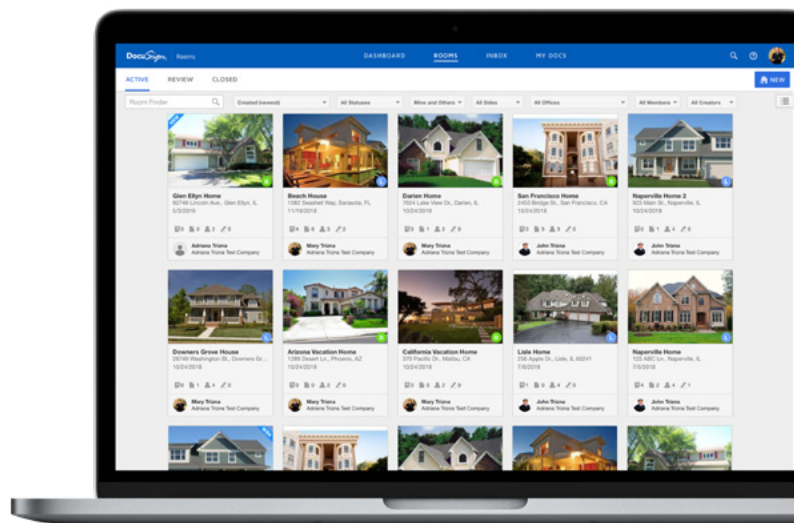
DocuSign Rooms for Real Estate

Accelerate your real estate deals, from lead to close.

Real estate transactions are complex, paper-driven, regulated processes that involve a diverse group of stakeholders and a high volume of documents. It's no wonder the typical deal takes 50 days to close. While the industry has widely adopted e-signature to simplify contract signing, digital transaction management systems that attempt to manage other aspects of complex transactions are still hard to use, difficult to configure, and have limited ability to connect to other systems. As a result, deals still take a long time and are prone to errors, creating unnecessary risk and frustration. All of this time and effort required to manage the transaction could be better spent serving clients, recruiting top agents, and growing the business.

DocuSign Rooms for Real Estate transforms every step of a complex real estate transaction into a simple digital process, accelerating deals, ensuring compliance, and improving the agent experience.

– Quickly complete real estate forms

– Send documents out electronically for signature

– Ensure compliance with easily configurable task lists and approvals

– Save costs and reduce hassle by eliminating printing, faxing, and managing paper

– Easily connect all of your systems, including CRM and accounting, to avoid re-keying information

Use Cases

Buyer/seller agreement
Seller's disclosures
Offer agreement
Contingency release
Repair addendums
Amendments
Appraisals
Home inspection certificates
Insurance Policy
Home warranty plan documents
Closing disclosure
Estimated closing statement

Key Capabilities

A secure, digital workspace for all your files.

Instead of downloading forms, printing, scanning, emailing, and filing away paperwork, keep all documents needed for a transaction in one place. Configurable permissions by role ensure participants can only see and take action on documents that they're supposed to. And finding files from past transactions is easy, when everything's digital.

Guide your agents through every deal.

Keep transactions on track with tasks that guide agents through your process. Build templates to make deals easy on agents and transaction coordinators – set due dates, create reminders, and customize notifications to keep your agents' deals moving forward.

Complete forms quickly. Whether it's Association forms, or broker-specific forms, DocuSign Rooms for Real Estate makes it easy to fill out, send, and sign forms so agents don't have to struggle with the hassles of paperwork. The application is flexible to work how your agents want to – offering the forms capability directly from the Room or through a seamless integration with zipForm® Plus.

Pre-integrated with DocuSign eSignature.

DocuSign eSignature is the leading choice of top-producing agents, and is seamlessly integrated into DocuSign Rooms for Real Estate. As documents are sent and signed, the status of workflow automatically updates to keep everyone informed about the status of the transaction.

Easy to integrate, with open APIs and pre-built connectors. Commonly used systems, like CRM or Accounting packages, can easily be connected to DocuSign Rooms for Real Estate to transfer data. This allows agents and transaction coordinators to avoid re-keying information, accelerating the process and reducing errors.