To what extent are the following initiatives priorities for your company in the next year?

Delays in starting projects: 46%
Poor customer experience: 45%
Delays in recognizing revenue: 42%
Unnecessary costs of printing, mailing, and faxing: 39%
Reduced completion rates/abandoned deals: 31%

15 minutes to get a contract signed, compared to days or weeks.

$25 saved with each digital envelope, multiplied by...

300,000+ digital envelopes in the last year.

To learn more, download The State of Systems of Agreement, 2019, a Forrester Consulting Thought Leadership Paper commissioned by DocuSign.

Top priorities for organizations today

Improving customer experience 76%
Strengthening security and compliance 72%
Increasing employee productivity 69%

But there’s a problem. Inefficient and manual agreement processes block business success.

1. Inefficiency from re-entering data from systems to agreements
2. Rework due to errors
3. Difficulty maintaining security and compliance

When preparing agreements:
1. Lack of visibility
2. Delays due to errors
3. Delays in routing and obtaining signatures

When signing agreements:
1. Manual routing of agreements
2. Inefficiency from re-entering data from systems to agreements
3. Rework due to errors

When acting on agreements:
1. Inability to search all text effectively in agreements
2. Risk
3. Difficulty maintaining security and compliance

In the past year, which of the following consequences has your organization experienced as a result of inefficient and/or manual agreement processes?

Achieving business priorities requires an automated, connected agreement process. The DocuSign Agreement Cloud automates and connects the entire agreement process to help organizations reach their business goals.

The DocuSign Agreement Cloud automates and connects the entire agreement process to help organizations reach their business goals.

You need a modern system of agreement. Here’s why.

The State of Systems of Agreement, 2019

The DocuSign Agreement Cloud automates and connects the entire agreement process to help organizations reach their business goals.

The State of Systems of Agreement, 2019

Source: In February 2019, Forrester conducted an online survey of 605 business leaders responsible for document-intensive processes at organizations in North America, Europe, Asia, and South America with 250 to more than 20,000 employees.

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