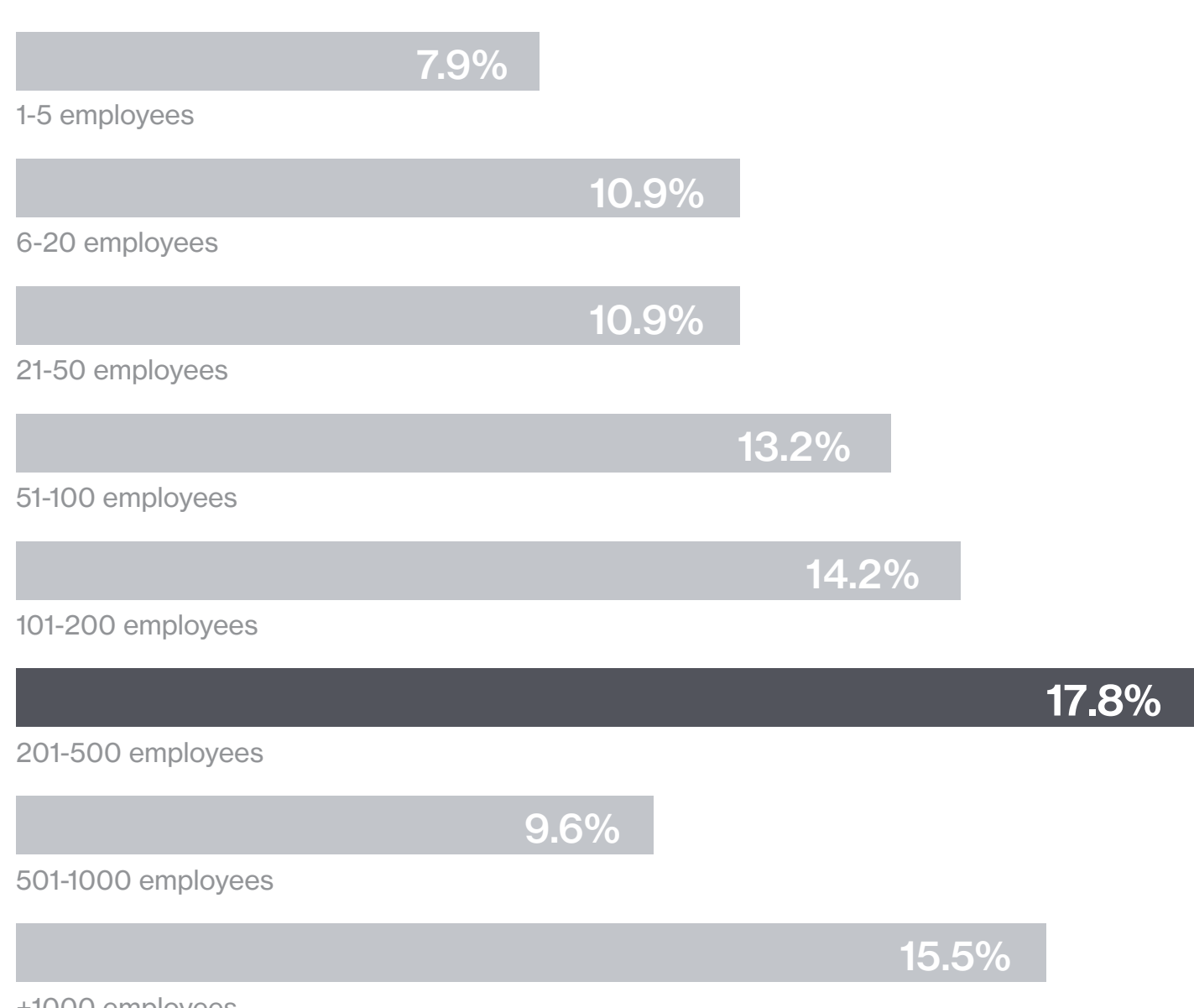


## How the construction industry uses electronic signatures.

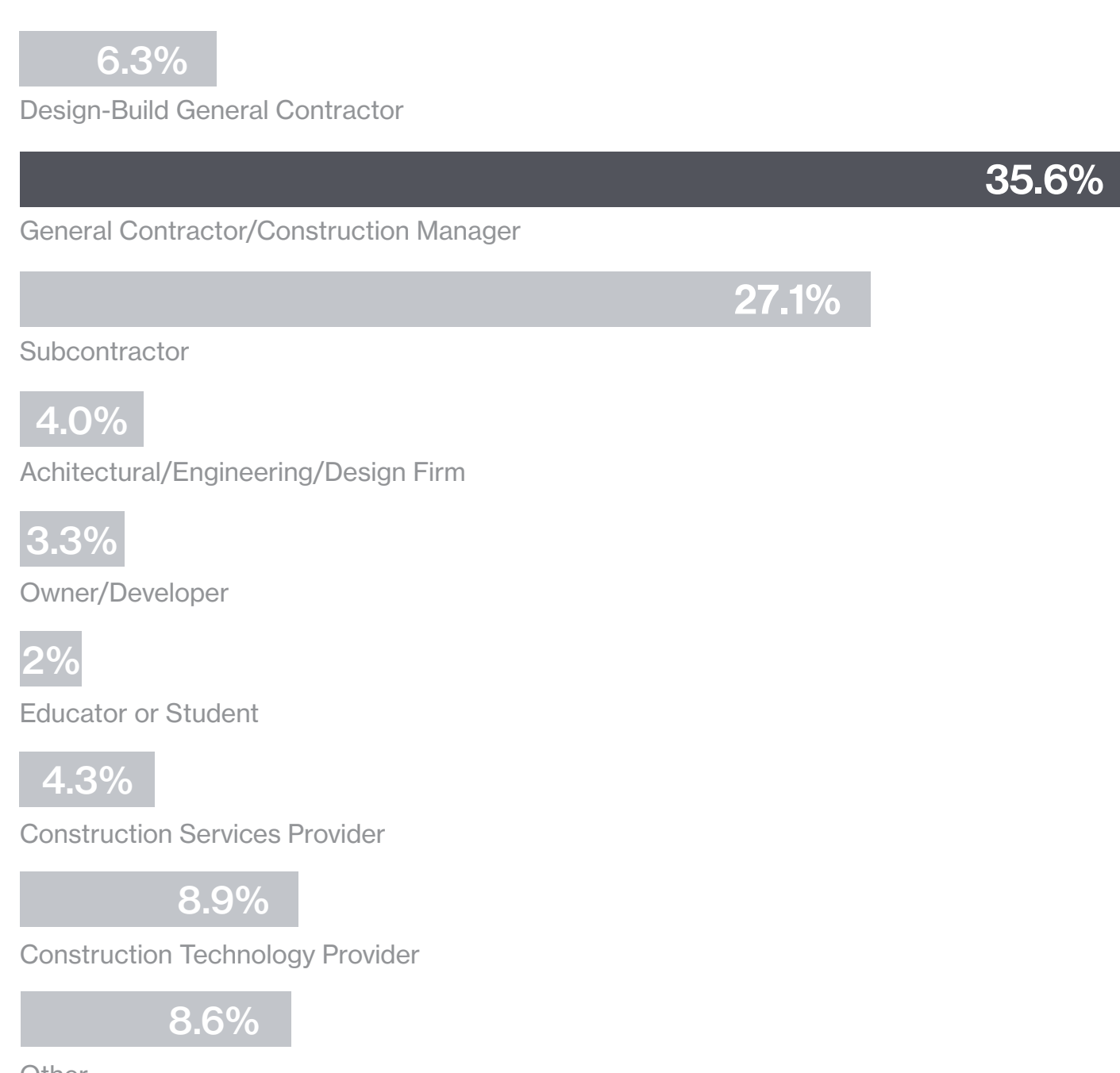
### Are contractors using technology to manage agreements? Let's find out!

We surveyed over 300 construction professionals, most of whom complete over 100 projects per year and sign an average of 50 documents per project.

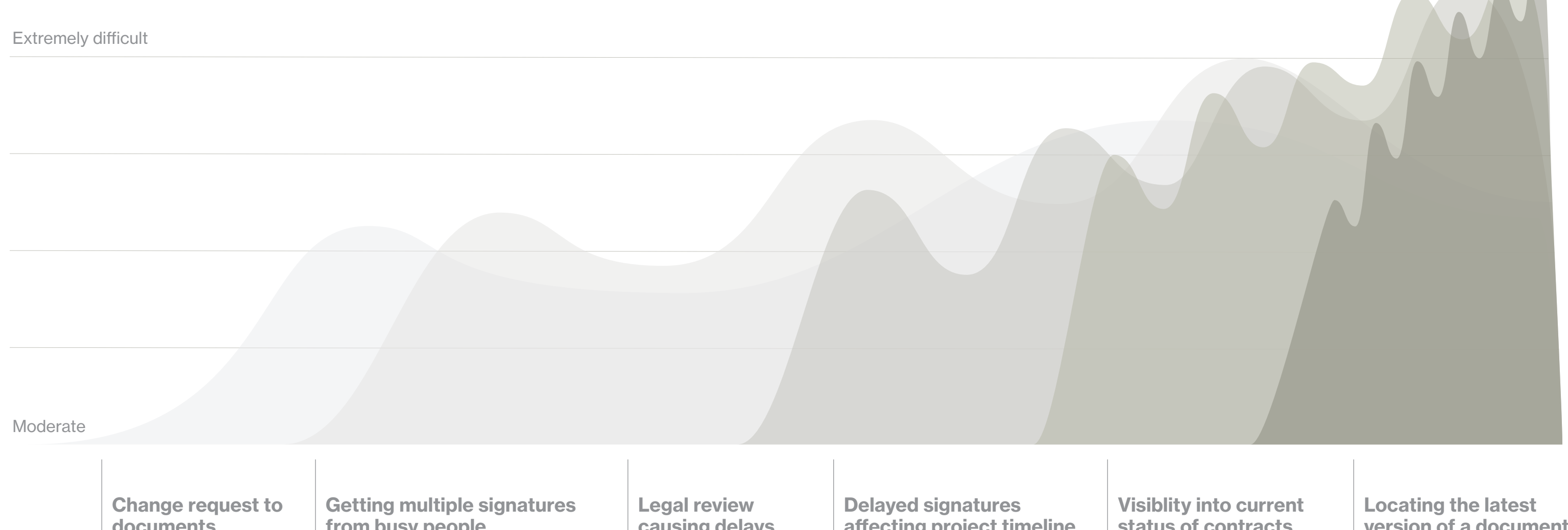
#### From companies of all sizes



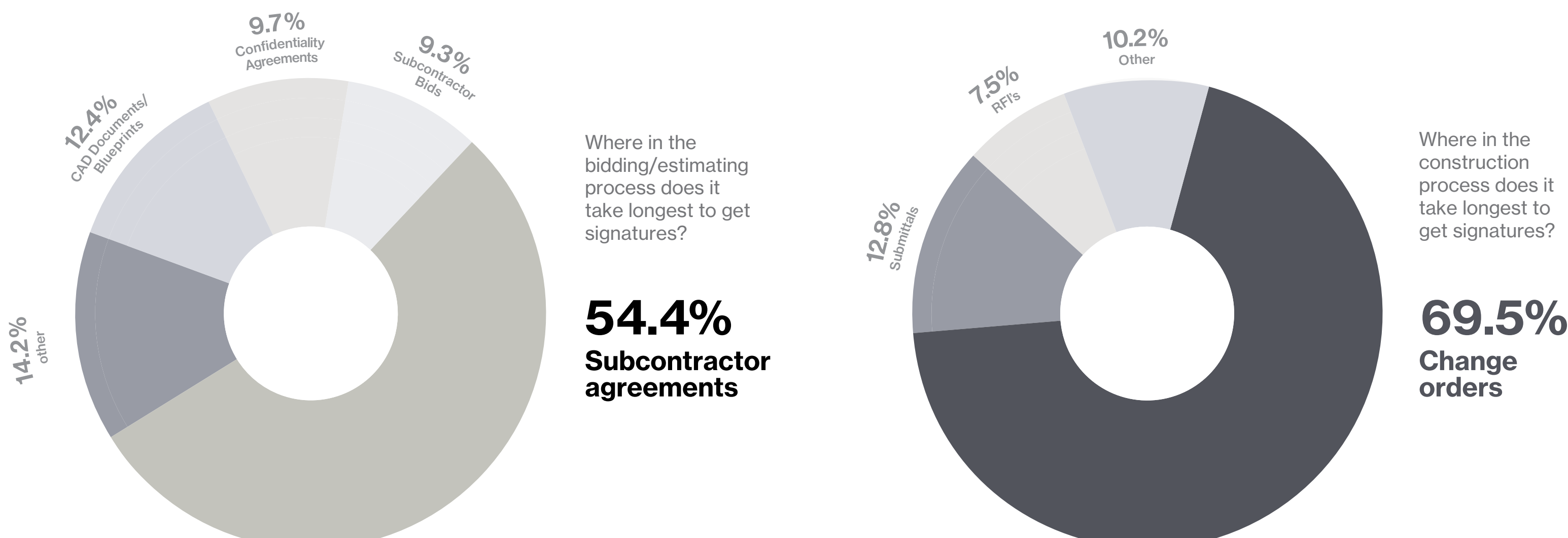
#### In all walks of the construction industry



### We asked about the most difficult aspects of contract & document management.

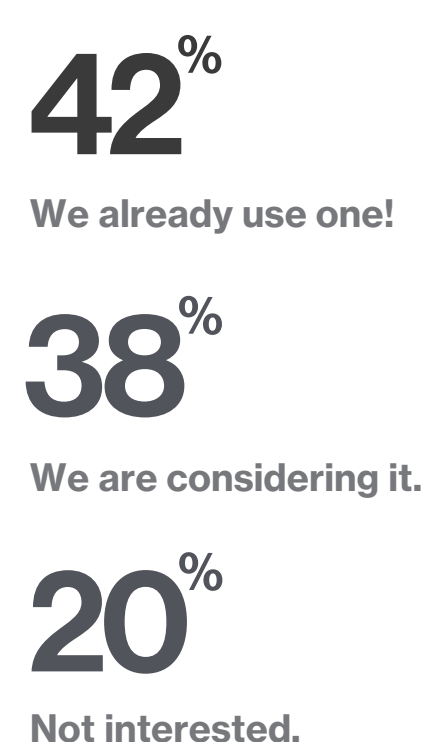


### Collecting signatures during some phases of pre-construction and construction can take a long time.



And even if they haven't adopted electronic signatures yet, most contractors are open to using electronic signatures.

## How does your company feel about using an electronic signature solution?



#### Comments

“Before using DocuSign, we struggled with printing, scanning, and quality of documents after gathering signatures from outside vendors.”

“To remove paper from our processes we are looking to digitize everything we can in time.”

“We currently use DocuSign to route subcontractor contracts internally for approval. We are in the process of extending this to our subcontractors.”

Are you using electronic signature software on construction projects? Over 8,000 construction companies use DocuSign.

Try it out at [docusign.com/construction](https://docusign.com/construction).

Source: JBI Knowledge Survey