



Product Brief: CoSign Central from DocuSign

Overview

A growing number of enterprises and organizations around the world are adopting DocuSign’s e-Signature solutions to accelerate and optimize their agreement and approval processes, realize faster transactions and reduce costs. Many of these organizations in industries such as life sciences, energy, engineering, and public sector worldwide deal with complex, heavily regulated and audited approval and quality management processes. Much like other business processes, paper-based “wet” signatures slow these processes down and prevent efficiency. These organizations face the additional challenge of meeting strict policies and regulatory compliance requirements that are best met by an on-premises system using with strongly integration signer authentication and digital certificate-based, PKI (public key infrastructure) technology.

For these enterprises and organizations, DocuSign offers CoSign Central — an on-premises electronic signing solution that delivers the internal control with the trust and choice you require in these industries and markets, and combines it with a decade-long track record of success with businesses in these markets. CoSign Central integrates with the document authoring applications you already use and the most popular on-premises systems for identity management, document management and workflow for your approval and documentation needs.

CoSign Central Integrates with Your On-premise Systems

CoSign Central is the most trusted, on-premises, embedded electronic signature solution to power approval and agreement processes behind your firewall. Built using industry-standard digital signature technology (PKI) CoSign Central has key security certifications including FIPS 140-2 level 3 and Common Criteria EAL4+, Pre-built connectors for the most popular ID management, document authoring, document management and workflow applications enable you to add electronic signing while preserving your current business processes.

SYSTEMS COMMONLY INTEGRATED WITH COSIGN CENTRAL

Document Authoring	Document Management	Workflow	ID Management
Microsoft Office	Microsoft SharePoint	Nintex	Microsoft Active Directory
AutoDesk AutoCAD	Oracle Webcenter	K2	Oracle Identity Management
Adobe Acrobat	OpenText		Other LDAP-based Systems
Bentley Microstation	Documentum		ID Management

CoSign Central Benefits and Features

Work with the Applications & Systems You Already Use

- Works with your existing applications, enhancing your organization’s productivity. The solution adds PKI-standard digital signature capability to your document authoring applications including Microsoft Office, AutoCAD, Bentley Microstation and Projectwise and leading PDF editors including Adobe Acrobat, Nitro Pro and BlueBeam Revu. Employees can authenticate with CoSign Central and sign directly from these applications providing a no fuss, quick and secure experience.
- Enables you to sign any digital file, while preserving the native file format after the signing process, including media files and non-document formats.
- Integrates into your existing systems infrastructure and business process, including the most popular document management and workflow systems, to preserve your existing processes and policies ensuring continuity and efficiency. CoSign integrates directly with SharePoint, OpenText, Oracle, Documentum, Nintex, K2 and more.
- Deploys quickly and easily to signers in your organization using pre-built connectors for your

Most Trusted On-Premise Electronic Signature Solution

- CoSign Central delivers trusted and easily verifiable signatures. Signers are authenticated while signing using your company's Active Directory or other LDAP-based Identity Management system. The resulting e-signatures can be linked to the signer's corporate identity for maximum compliance and enforceability.
- CoSign Central has the strongest track record of successful customer e-signature implementations for reliable, compliant regulated transactions in Life Sciences, Government, and Architecture, Engineering and Construction, worldwide.
- Since it's built using industry-standard PKI technology, as an option, your employees can sign using digital certificates backed by your preferred Certificate Authority, including qualified electronic certificate providers in the European Union. No smart cards, no USB readers, no digital certificate management headaches.
- CoSign Central complies with industry and governmental regulations including E-SIGN, UETA, the eIDAS e-signature regulation in the European Union, VAT law, FDA 21 CFR Part 11 and many more.

Integrated Signer Management and Fast Deployment

- Simple and powerful signer management allows control of signer permissions directly from your ID management system. Authorize and revoke organizational signing permissions directly from Active Directory or Oracle ID Management.
- Quickly realize improving efficiency, faster document turnaround times and reduced costs. Since CoSign minimizes changes to business processes and systems little to no training is required.
- Installs and sets up easily, often in a matter of hours, without extensive IT support.

CoSign Solves Challenges in Regulated Industries and Markets

More than a million users today in regulated industries including Life Sciences, Energy & Utilities, Architecture & Engineering and the Public Sector use CoSign Central to automate their signature-dependent processes. Learn about our customers' success.

Accelerating Pharmaceutical and Medical Device Development in the Life Sciences

Organizations in Life Sciences frequently work under strict FDA and HIPAA regulations and often employ policies and processes that require multiple signatures for activities such as drug or device trials, sales, and sample management to ensure compliance. A leading provider of clinical technology services successfully deployed CoSign to meet their challenges of ensuring accountability and data integrity of signed documents under compliance with the FDA's Title 21 CFR Part 11 while also reducing costs and the time-to-approval process. Across Life Sciences and Healthcare, CoSign Central has successfully passed over 10,000 CFR 21 Part 11 audits.

"By integrating CoSign Central, approval cycles were reduced from days to mere hours and we managed to reduce turnaround time by 80%. Processes are not only faster, they're also much more efficient. These are all crucial factors in a pharmaceutical organization, where multiple approvers sign thousands of documents that must comply with FDA 21 CFR Part 11 regulations."

- Sr. Business Analyst, Global Pharmaceutical Company

Enabling Digital Government in North America and the European Union

Departments within state, local and federal public sector organizations face a demand for efficiency among unique process and policy challenges within a secure environment. For an EU court system their challenge was managing the digital signatures required for processing the over 65,000 applications received each year for EU citizens resulting in 500,000 letters to be signed by registrars and lawyers. Prior to introducing CoSign, every document that needed to be signed had to be printed, manually routed to the signing party and then, once signed, returned to an assistant who would scan the document back into the system. The CoSign solution provided a secure, legally verifiable signing process that linked to their Active Directory, significantly reduced process delays, and minimized errors.

“Using digital signatures means that we can process applications more efficiently and rapidly, helping us to serve European citizens the best way we can. We’ve digitally signed many millions of letters since we started using CoSign Central.”

John Hunter, Head of IT, European Court of Human Rights

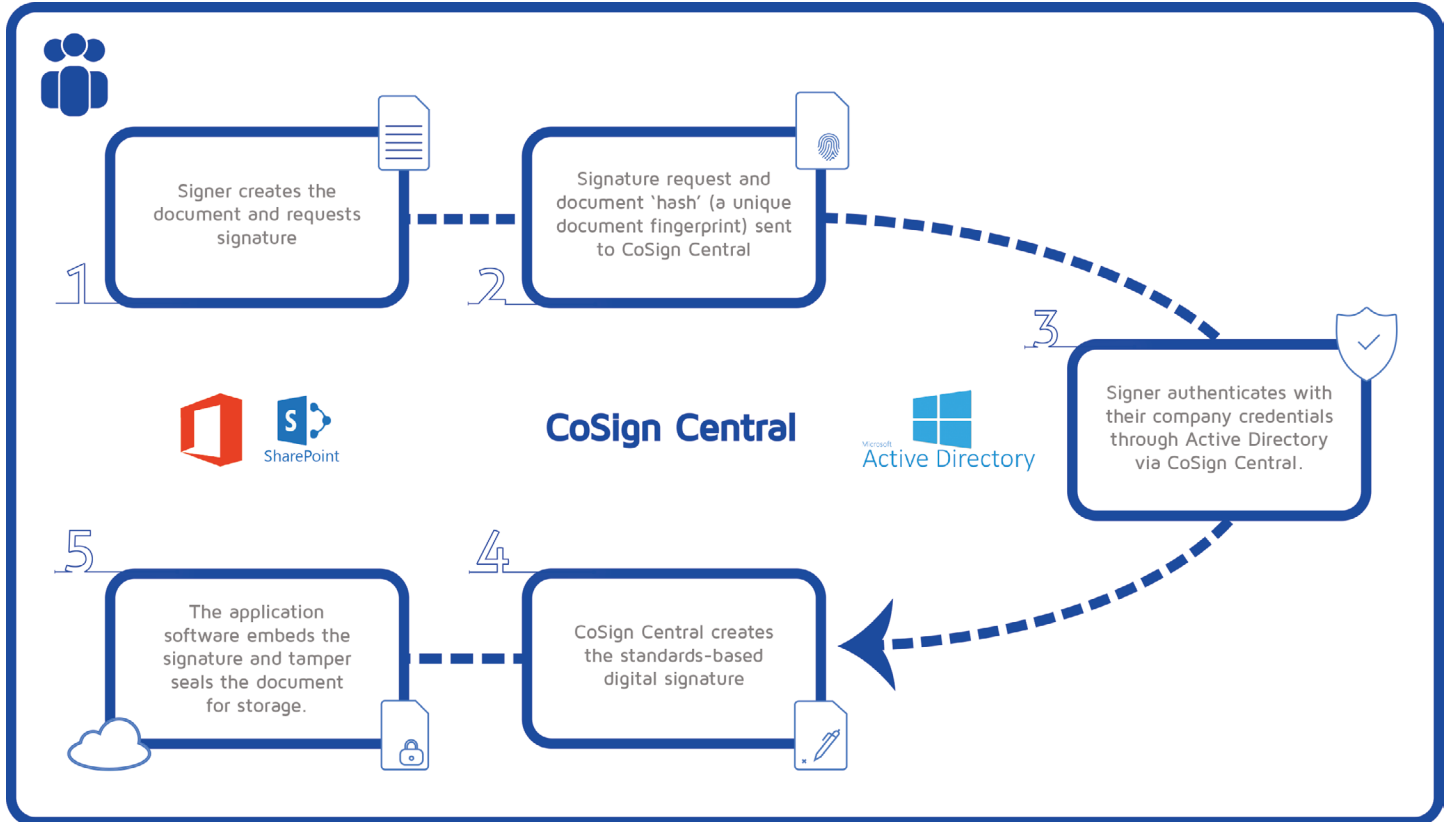
Transforming Approval and Management Processes in Architecture, Engineering and Construction

For each project, an Engineering firm can generate thousands of documents that require a signature or seal on documents and drawings resulting in a costly, time-consuming and iterative print-sign-scan cycle. For each project, an Engineering firm can generate thousands of documents that require a signature or seal on documents and drawings resulting in a costly, time-consuming and iterative print-sign-scan cycle. An engineering firm was challenged to comply with state boards to provide digital signatures and allow engineers and contractors to securely add professional seals and signature to documents through web portal. They also looked to optimize engineering processes and reduce costs. CoSign allowed them to sign documents in their native AutoCAD, Word and PDF file formats, expedite projects more quickly and significantly reduce printing, routing and handling costs for sealed and signed documents.

“The ability to sign, and electronically submit our drawings frees our engineers from wasting valuable time signing upwards of 200 paper documents per day. Aside from significantly boosting efficiency, our customers and partners have never been happier receiving documents so quickly”

- Director of Engineering Top U.S. Construction Company

How CoSign's Electronic Solution Works:



To learn more about DocuSign and CoSign Central go to <http://www.docusign.com/cosigncentral> today!

About DocuSign

DocuSign is changing how business gets done. DocuSign empowers anyone to transact anytime, anywhere, on any device with trust and confidence. Our eSignature software and Digital Transaction Management platform enable organizations of every size, industry and geography to accelerate contracts, approvals and workflows. DocuSign keeps life and business moving forward.

For U.S. inquiries: toll free 866.219.4318 | docusign.com

For EMEA inquiries: phone +44 203 714 4800 | email emea@docusign.com | docusign.co.uk

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