

# Leading Human Resources Services Organization Eliminates Paper and Speeds Up New-Hire Processes with Electronic Signatures

Quick integration and seamless operation for a wide variety of clients

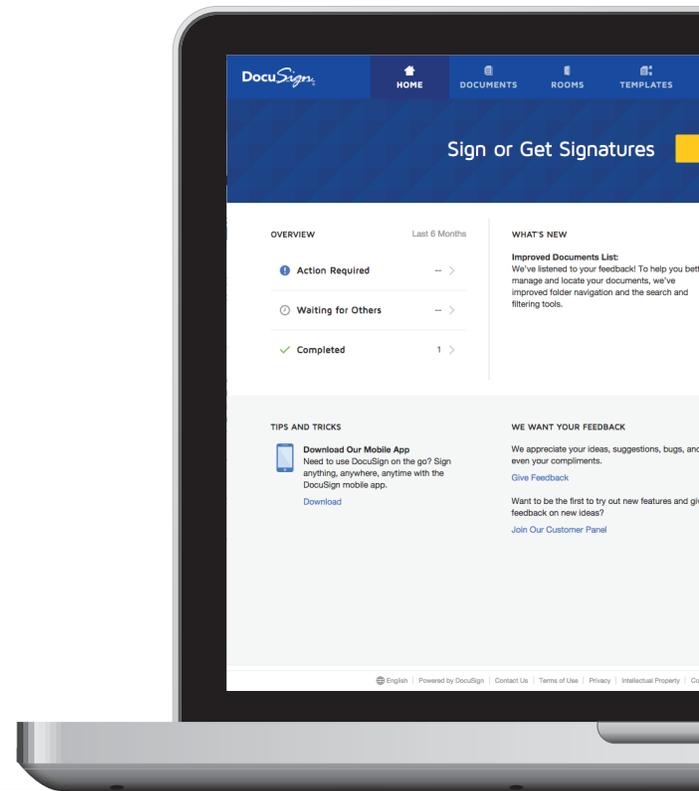
## Background

This leading professional services company serves as a full-service Human Resources outsourcer for numerous companies and organizations across North America. Clients turn to them to reduce liability and to improve employee retention, and for other HR-related functions that reduce the complexity of running a business.

## Challenge

As a leading Professional Employer Organization (PEO) that manages the new-hire documentation (including I-9, state and federal tax forms) and payroll administration for thousands of employees at numerous enterprises, the firm was looking for a way to expedite the monthly processing of hundreds of HR documents for so many different types of clients, from large enterprises to SMBs. To achieve that goal they created a web application that enables the new hires that they co-employee to electronically complete the necessary forms.

Seeking to eliminate paper documentation from the signing workflow, the company determined that an electronic signature solution would allow employees to electronically sign the PDF documents created via a web form. Since the resulting electronic records needed to be portable between organizations and sustainable over time, the company considered only standards-based electronic signature solutions using Public Key Infrastructure (PKI) technology.



## Top Benefits Achieved

- ✓ Simple to implement and use
- ✓ Eliminates paper in the new-hire and other HR processes
- ✓ Flexible deployment enables servicing an ever expanding client base

# The DocuSign Signature Appliance provides securely signed forms automatically created from web-based applications

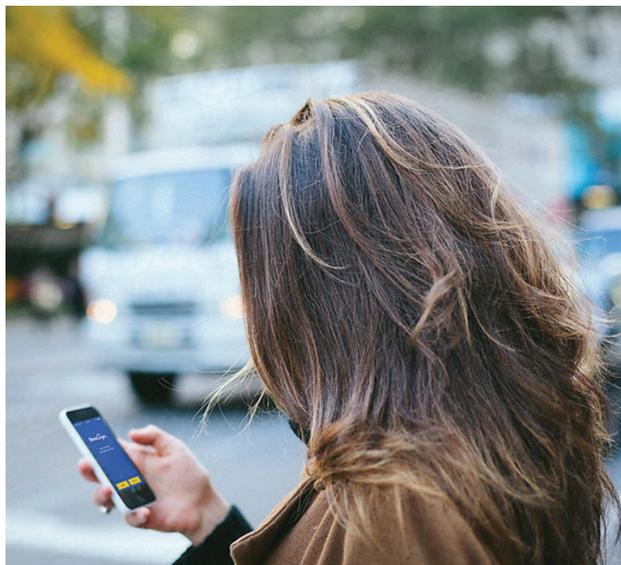
## Solution

The company selected the DocuSign Signature Appliance, the most trusted on-premises signing solution for regulated industries and markets, because it was flexible, reliable, secure and scalable, making it ideal for a professional services company with such a variety of clients. In addition to being standards-based, its technology is delivered from a centralized server that automatically generates, securely stores, and automatically manages signing keys and certificates for all individual users.

Through the DocuSign Signature Appliance API, the firm was able to quickly integrate the electronic signatures into their systems, providing their employees with a very simple way to fill out web forms and create electronically signed and sealed PDFs. The solution does not require any client-side software in order to apply the electronic signatures to the forms.

## Results

The Signature Appliance's ability to keep processes entirely electronic not only expedited the new-hire process and saved the company and its clients considerable expense and a great deal of time, it also provided them with a competitive advantage in the marketplace by expediting processes and making them easy for the end users and cost-effective for the company.



The DocuSign Signature Appliance allowed us to integrate our web application intuitively, without having to worry about the intricacies of the underlying signature technology or the details of the remote customers' computers."

- Lead Programmer



### About DocuSign

DocuSign is changing how business gets done by empowering anyone to transact anytime, anywhere, on any device with trust and confidence. DocuSign keeps life moving forward.

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