

Switch to Digital & Close Deals Faster

The quick guide to boosting
sales productivity

Get more done while getting more deals

We're not going to sugarcoat it

If your sales team is still handling contracts via paper, mountains of hours are being wasted printing, scanning, faxing and shipping. Add in the time spent waiting for customer responses, trying to track down signatures, and looking for paperwork that invariably ends up misplaced and you're heading straight for record-breaking, time-sucking territory.

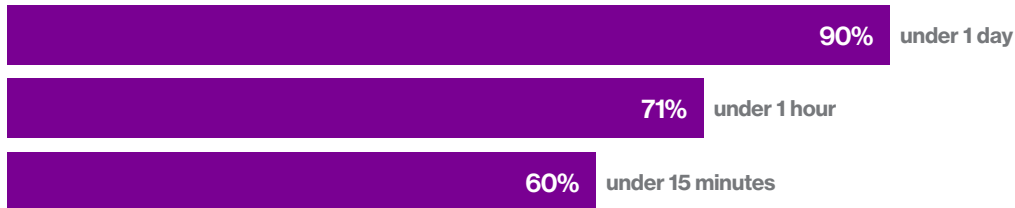
But wait, there's more

Actually, there's less. That's because your bottom line is also taking some pretty hefty hits. If the aforementioned numbers are making you feel a tad numb, you'll be happy to know there's a better way to go. DocuSign automates the entire sales contract process, from sending to signing. And in between, you'll be able to accomplish things you never thought possible.

Close more deals faster

Eliminate slow-as-molasses paper-based processes with automation. It's a fast way to get those deals closing faster. This, in turn, greatly reduces time to revenue. How much? Just ask companies like Salesforce® and Comcast.

Salesforce reduced time to close deals from 2 days to:



30%

Comcast increased close rates

Boost productivity

Streamlined operations means less time spent doing those not so rewarding administrative chores. That translates to your sales team having an abundance of bandwidth to bring in more business. Like DuPont and CenturyLink, they'll start taking advantage of it in, well, no time. [See for yourself.](#)

Maximize operational efficiencies

As signatures are applied to documents throughout the sales cycle, they automatically trigger provisioning, billing and onboarding processes. You won't break a sweat – or break the bank on printing, mailing and overnight shipping.

“DocuSign not only helps our account executives close a great number of deals but accelerates the pace at which we’re able to operate. Additionally, it’s allowed our employees to simply work from wherever they are—be it from within Box, from Salesforce, from DocuSign or from a mobile device.”

Matt Norton
Sales Engineering Manager
Box



DuPont
saved over 500
hours of admin
time in 10 months



CenturyLink
saved 1,700 selling
hours per month
within 6 months



Yamaha
cut delivery costs
by \$10K per month



LinkedIn
improved annualized
working capital
by \$1 million

Impress your customers

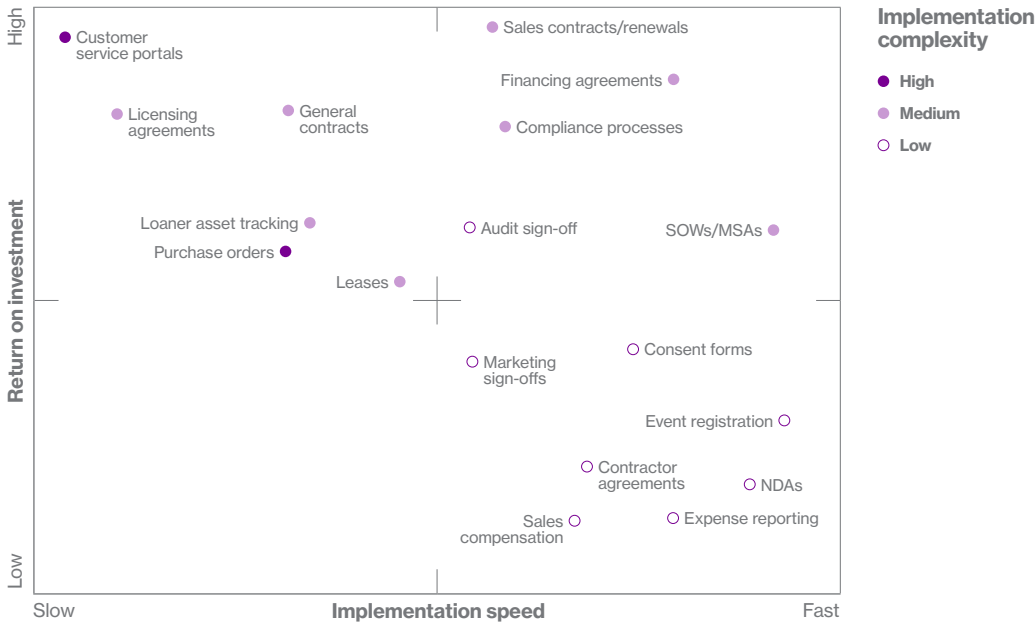
DocuSign doesn't just improve sales operations, it improves relationships with your customers. The people you work and deal with are all devoted denizens of the digital world, expecting one-click purchasing and full-mobile access. You'll be able to satisfy their need for speed by allowing them to sign any contract anytime, anywhere and on any device.

“DocuSign is fast, easy and seamless. It removed the hassle in getting a copy back to the customer, tracking data and knowing who approves what.”

Brian Frank
VP, Global Enterprise Operations
LinkedIn

Get started today

DocuSign enables you to automate a broad range of activities and tasks throughout your sales organization and beyond. Here are the top uses for eSignatures and their speed to implementation.



Sign contracts in minutes

With DocuSign, your sales contract process is done in minutes. Gone are the days of sending documents, or driving across town to collect signatures, or figuring out how the fax machine works. Say good-bye to disorganized file cabinets and cumbersome data entry systems. DocuSign does it all for you, and your customers will be thrilled at just how easy it is.

Try the demo

“In the past, we did a lot of scanning of contracts and manual data entry back into Salesforce. We would lose data in that process and it also created a lot of extra manual steps that we had to do. That’s all been eliminated with DocuSign.”

Jim Roberson
President & Co-Founder
Drawloop Technologies, Inc.

About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

DocuSign, Inc.

221 Main Street, Suite 1550
San Francisco, CA 94105

docusign.com

For more information

sales@docusign.com
+1-877-720-2040