# DocuSign

# Industry brief Nonprofit

# Spend more time on the mission, not on paperwork and processes

Your nonprofit was created to further a mission. However, paperwork and the manual processes that come along with it distract from that mission. That's why over 2,000 nonprofits use DocuSign to work remotely and accelerate their impact with electronic forms, digital grants management and major giving processes, and simplifying tax and regulatory compliance.

# Give teams more time to focus on the mission

By eliminating paper and manual steps, signature processes that used to take days can be completed in hours or minutes, freeing up time for your teams to pursue the mission.

# Reduce the burden of complying with tax regulations

DocuSign eSignature automatically generates and stores a complete, time-stamped history of all document and signature activities for greater efficiency and enhanced support for compliance with 501(c)(3) regulation.

# Offer the digital processes donors expect

Increase fundraising effectiveness by offering donors the digital, personalized experiences they expect and tap into emerging fundraising channels like online and mobile. DocuSign eSignature also has accessibility features built into the application that conform to standards such as WCAG 2.0 to better serve all communities.

# Take data privacy and security to the next level

eSignature technology offers multiple options for verifying a signer's identity before they can access the document and sign, as well as a tamper-evident seal that indicates the completed signature is valid and hasn't been tampered with. DocuSign eSignature meets or exceeds the most stringent security standards and uses the strongest data encryption technologies available. 2,000+ nonprofits use DocuSign

"DocuSign was easy to set up, easy for applicants to receive documentation for their signature, and easy for both case and approving managers to use for approving financial assistance. It is secure, user friendly, and has been vital for the quick turnaround that's needed when providing financial assistance to low-income households that have lost all sources of income due to COVID-19."

Destination: Home



### The DocuSign Agreement Cloud for Nonprofit

From small and large nonprofits to foundations, teams are stretched thin and asked to do more with less. The DocuSign Agreement Cloud for Nonprofit frees up your resources to focus on what matters most: the mission. With the Agreement Cloud, you can increase operational efficiency, improve donor and grantee experience, and enable data security and regulatory compliance by digitally transforming the many processes that involve agreements—for example, grant making, gift and donation management, tax reporting, volunteer signups and waivers, vendor management and human resources. The result is laser-focused philanthropy that's more agreeable: faster, simpler, greener, more cost-efficient and always accessible, with a better experience for donors, grantees, beneficiaries and staff.

#### eSignature

Securely send and sign agreements for electronic signature and maintain a complete audit trail.

#### DocuSign CLM

Automate the grant, major gift or vendor agreement lifecycle with document generation, collaboration, redlining, workflow, and a central agreement repository.

#### Guided Forms by Smart IQ

Generate personalized contracts with intuitive "wizard-style" interviews that ensure the capture of complete signer information in person or online.

#### Admin Tools

Govern your company's use of DocuSign, starting with centralized user management and self-serve Single Sign-On configuration.

#### Integrations

Easily embed DocuSign into your existing tools with 350+ pre-built integrations, like Fluxx, Salesforce, Microsoft, Workday, Oracle NetSuite and Google.

To learn more, go to docusign.com/solutions/industries/nonprofit.

# Use case examples

#### **Grants Management**

Application forms Grant approval agreements Grant reports

#### **Major Giving**

Donation requests Fundraising forms Gift agreements and stewardship

#### **Beneficiary Onboarding**

Intake forms Information disclosures/waivers

Membership Management New membership forms and renewals

#### Volunteer Management

Volunteer applications Liability waivers Event registration Medical waivers for overseas travel Parental consent forms

#### Procurement

Master service agreements Purchase orders and statements of work RFP/RFQ/RFI sign offs Vendor contracts Supplier compliance

#### Finance and Legal

Tax filings Articles of incorporation Bylaw review Board policy approval Board meeting minutes Financial records Invoice and expense processing Audit sign offs NDAs

#### Human Resources

Office letters New hire paperwork Off-boarding agreements Performance management

#### About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on, and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 537,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives. **DocuSign, Inc.** 221 Main Street, Suite 1550 San Francisco, CA 94105 For more information sales@docusign.com +1-877-720-2040

docusign.com