Agreements are everywhere, from sales contracts and offer letters to account openings and invoices. Manual paper-based agreement processes reduce employee productivity, delay business outcomes and create legal and compliance risks. Paper-based signature processes that involve printing, scanning, faxing and re-keying data lead to $36 in additional costs per agreement. Organizations need a modern way to transact business that is completely digital, reliable and safe.

DocuSign eSignature is the fast and secure way to send, track and sign agreements anytime, anywhere, on a wide variety of devices.

As part of the DocuSign Agreement Cloud, eSignature connects with other DocuSign applications that accelerate your agreement processes before and after the signature.

Key capabilities

**Accelerated agreements**

By eliminating paper and manual steps, signature processes that take days can be completed in hours or minutes. Across the DocuSign eSignature customer base, 82% of agreements are completed in less than a day, 50% in less than 15 minutes.

**Engaging mobile experiences**

In an increasingly mobile world, it is critical to provide engaging mobile experiences whether it is a customer or an employee. With DocuSign eSignature, users can send and sign from our best-in-class mobile app or use a mobile browser and leverage responsive signing that automatically adapts documents for mobile. Further simplify the mobile signing experience with real-time SMS notifications sent directly to a user’s device.

**Legal validity**

DocuSign eSignature is lawful for agreements in the United States, the European Union and most civil and common law jurisdictions. As a result, DocuSign eSignature is legally enforceable for most business or personal transactions around the world. Consult the DocuSign eSignature Legality Guide for country specific e-signature laws and requirements.

Send, Sign and Succeed with the World’s #1 Electronic Signature Solution

500,000+ customers

100s of millions of signers annually

350+ pre-built integrations with third-party applications

#1 ranking for e-signature apps on app stores and Salesforce AppExchange

Trusted by over 500,000 customers including:

10 of the top 15 global financial services companies

7 of the top 10 global technology companies

18 of the top 20 global pharmaceutical companies

salesforce  
AstraZeneca  
Santander

500,000+

350+

100s of millions

#1
Key capabilities (continued)

Global acceptance
Signers in 180 countries use DocuSign. The DocuSign signing experience supports 44 languages and the sending experience supports 14 languages. Data residency is available across multiple geographic regions. Region-specific signature options include support for EU Advanced and Qualified Electronic Signatures, as well as eHanko stamps in Japan.

Verified identities and signatures
Choose from a range of signer identification and authentication options with DocuSign Identify, including email, SMS, phone or a question only the signer would know. DocuSign ID Verification allows you to verify personal identification documents like passports and other government-issued IDs online, via remote video or in-person. The DocuSign Identify platform is an open API framework that allows you to configure any custom identification process into the DocuSign eSignature workflow.

Automated signature workflows
Route documents to multiple signers in serial, parallel or mixed sequencing. Define data fields to capture information during the signature step. You can even let your signer generate an agreement on demand from a template you provide.

Advanced business logic
Define rules to conditionally route agreements using a drag-and-drop interface—for example, route to an extra approver if a contract’s value is above a certain amount. To cover when people are away, designate a group of signers and allow anyone within the group to sign.

Streamlined payments
Make it easy for your customers to pay during the signing step without any custom code. You can even store payment information for future charges or recurring billing. DocuSign supports major payment gateways such as Stripe, Braintree and Authorize.net so that you can be up and running quickly.

DocuSign has implemented rigorous policies, processes and training to meet or exceed some of the world's most stringent privacy and security certifications.
Agreements are the foundation of business, and they are everywhere.

**Sales**
- Sales contracts
- Quotes
- Proposals
- Order management
- Master service agreements
- Change orders

**Human Resources**
- Offer letters
- Consent for reference checks
- W-4 and state tax forms
- I-9 forms
- Direct deposit forms
- PTO requests
- Required annual notices

**Legal**
- NDAs
- Partnership agreements
- Statements of work
- Audit and inventory signoffs
- Board minutes
- Policy management and compliance

**Procurement**
- Supplier agreements
- Risk waivers and exceptions
- Purchase requisitions and work orders
- Lease and land management
- Service agreements

**Services**
- Account change
- Service orders
- Terms change
- Self-service requests
- Compliance
- New policy applications
- EFT authorization

**Finance**
- Invoices
- Expenses
- Audit sign-off
- Inventory sign-off
- Consumer account opening
- Asset transfer/retirement

**IT/Operations**
- Asset tracking
- Change requests
- Requirements sign-off
- Access management
- Incident reporting
- Production change authorization

**Facilities**
- Front desk sign-in
- Work orders
- Lease agreements
- Equipment loan agreements
- Building permits

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Notes
1. Based on a 2014 Intelegant study, “Measuring the ROI Impact of DocuSign.”

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About DocuSign
DocuSign helps organizations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world’s #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people’s lives.

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