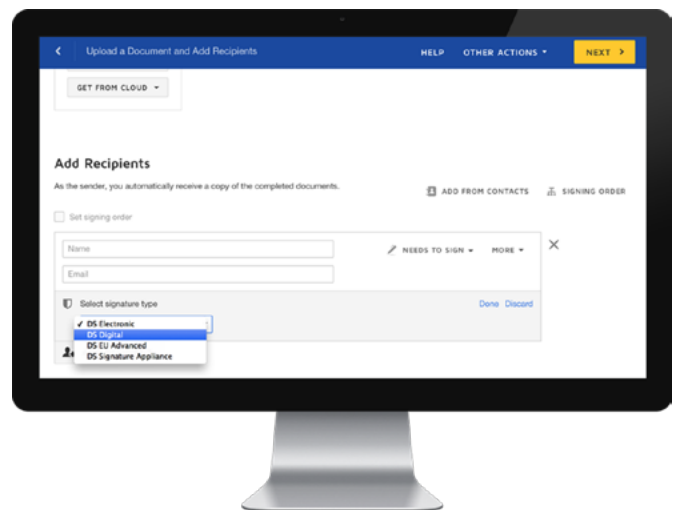


# DocuSign Standards-Based Signatures for the European Union

Move your business forward with DocuSign's powerful business solutions and cloud-based eIDAS-compliant eSignatures.

While digital transformation is historically high on the agenda for European organisations of all sizes, companies had to focus on eSignature compliance in each EU member state instead of choosing the best solution for their customers. As of 1 July 2016, the new EU-wide eIDAS regulation has simplified and standardised eSignatures laws, promoting a single digital market in the EU. The result accelerates Europe's digital transformation and facilitates electronic commerce with the rest of the world. You can learn more about the new eIDAS regulation by reading [DocuSign's eIDAS whitepaper](#).



**DocuSign Standards-Based Signatures ensure companies of all sizes can compete at speed and scale in the EU.**

DocuSign Standards-Based Signatures allow you to complete approvals, agreements and transactions faster using DocuSign's powerful workflows, all while staying compliant with eIDAS. DocuSign Standards-Based Signatures offers cloud-based digital certificates to your signers real-time at the time of signing, improving signer experience and reducing IT complexity associated with in-house digital certificate management. You can build end-to-end business processes using DocuSign's pre-built integrations or APIs to save time and money.

**DocuSign Standards-Based Signatures provides all eSignature types defined under eIDAS, including advanced and qualified eSignatures.**

The eIDAS regulation defines three types of eSignatures: Standard eSignature, Advanced eSignature and Qualified eSignature. Standard eSignatures have the least signer ID proofing requirements, and Qualified eSignatures have the highest ID proofing requirements and is the legal equivalent of a handwritten signature. Different types of transactions require different type of signatures, as determined by each EU member state's national law. DocuSign offers all three eIDAS-compliant eSignatures in the cloud and mobile to fit all of your business use cases, ranging from common everyday transactions to legally regulated EU transactions.

FIGURE 1

## DocuSign's EU Standards-Based Signatures portfolio, with compliant standards\*

DocuSign has published a comprehensive eSignature Legality Guide to help you learn the facts about current eSignature laws, local legal systems and electronic signature technology preferences and requirements for countries around the world. It is available at [www.docusign.com/how-it-works/legality/global](http://www.docusign.com/how-it-works/legality/global).

### Express Signature for everyday, global transactions

**Embedded Standards:**  
X.509 PKI (Digital Certificate and Signature Technology)  
RFC 5280 – PKIX  
ISO 32000-1  
PAdES B-B  
ETSI EN 319 142  
FDA 21 CFR Part 11\*\*

### EU Advanced Signature for high-value, EU transactions

**Embedded Standards:**  
X.509 PKI (Digital Certificate and Signature Technology)  
RFC 5280 – PKIX  
ISO 32000-1 LT  
ETSI EN 319 411-1  
ETSI EN 319 421  
Adobe Approved Trust List

### EU Qualified Signature for legally regulated EU transactions

**Embedded Standards:**  
X.509 PKI (Digital Certificate and Signature Technology)  
RFC 5280 – PKIX  
PAdES B-LT  
ETSI EN 319 411-2 QCP-n-qscd (Qualified Electronic Signature)  
ETSI EN 319 421  
Adobe Approved Trust List  
EU Trusted List Service Provider (TSL)  
Qualified Signature Creation Device

\*Qualified Signature is currently available via integrations with 3rd party TSPs.

\*\*Configurable Option

## Sign using identities and digital certificates that work for your business.

A critical component of Standards-Based Signatures is the way you identify your signers. DocuSign has architected Standards-Based Signatures to support the signer identity preferences of your business. We don't dictate the model you need to use; we adapt to the model that works best for you.

DocuSign provides a choice of native and third-party identity management services through DocuSign's Trust Service Provider Partner ("TSP") Program, which includes multiple providers in the EU. The TSP program brings companies that specialise in electronic ID and trust services into a European ecosystem to provide the full range of eIDAS-defined signature types through the DocuSign platform.

FIGURE 2

## DocuSign Standards-Based Signatures meet broadest set of regulated use cases in the European Union

### Financial Services

Account openings  
Partner and vendor agreements  
Consumer loans  
Investment banking  
Private banking

### Insurance

Insurance agreements  
Contracts of inheritance  
Trusts  
Pensions

### Life Sciences and Healthcare

Clinical research portals  
Manufacturing quality management  
Medical records, evidence

### Other

Human resources documents, like termination and temporary worker agreements  
Engineering change process / approvals  
Many more...

## To learn more, contact a DocuSign sales representative.

### About DocuSign

DocuSign helps organisations connect and automate how they prepare, sign, act on, and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

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