



DocuSign for Ariba

Leading procurement organizations have standardized on DocuSign's global Digital Transaction Management platform to streamline management of suppliers, vendors, and contract processes. Procurement departments use DocuSign to accelerate transaction times to increase satisfaction, slash costs, and reduce supply chain risk.

Transform Your Procurement Organization with an End-to-End Digital Solution

With DocuSign for Ariba, customers can now keep documents 100% digital and send them for signature directly from within their Ariba contract workspace via DocuSign. DocuSigned contracts are automatically returned to the same workspace for a seamless, end-to-end electronic contracting process. DocuSign for Ariba helps procurement teams:

- **Simplify processes** — From purchase orders to MSAs and RFPs, DocuSign helps companies simplify purchasing with pre-set routing and approval workflows that accelerate the speed of business.
- **Reduce costs** — DocuSign eliminates printing, faxing, scanning, overnighting, and time chasing down contracts to get information and signatures.
- **Execute contracts faster** — DocuSign makes it easy, fast, and secure to get documents routed, signed, and returned online in minutes — anytime, anywhere, on any device.
- **Reduce risk, increase compliance** — DocuSign offers a complete, legally binding audit trail that helps businesses comply with internal policies, signing levels and authority, and document retention to reduce risk.

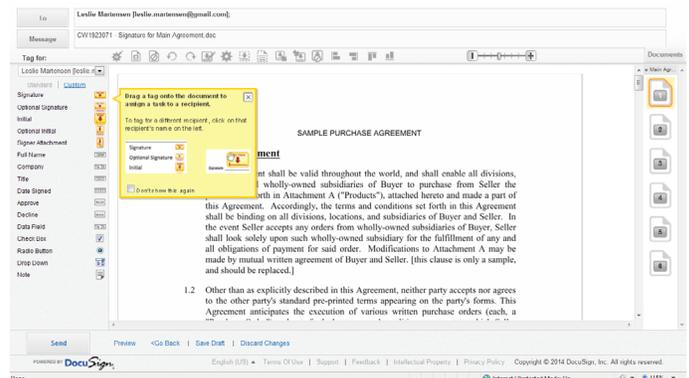
“DocuSign has made it easier to do business with HP. Documents that used to take five to six weeks now can take just a few hours. It is probably the fastest ROI of any software we've rolled out.”

John Hinshaw
EVP of Technology and Operations



“Since we started using DocuSign in McKesson Specialty Health's procurement process, our team has become significantly more efficient — now most contracts are DocuSigned almost instantaneously.”

Jiji John
Senior Director of Strategic Sourcing



Secure and Reliable

Businesses rely on DocuSign for procurement because the company’s Digital Transaction Management platform and eSignature solutions are the safest, most reliable, and most secure in the industry. Customers using DocuSign leverage DocuSign’s global information security management system (ISMS) that is examined and certified to the highest international security standards, including ISO/IEC 27001.

DocuSign Digital Transaction Management Platform

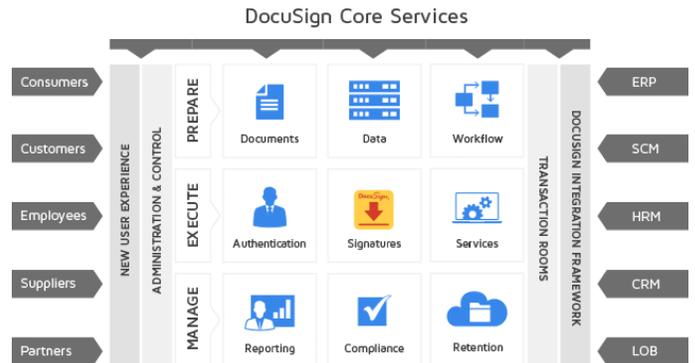
DocuSign’s Digital Transaction Management platform helps companies keep processes 100% digital from start to finish to accelerate transactions, reduce costs, and delight customers, partners, suppliers, and employees.

Global enterprises, business departments, individual professionals, and consumers have standardized on DocuSign, with more than 40,000 new users joining the DocuSign Global Network every day. Today, that network includes millions of users in 188 countries. DocuSign’s DTM platform supports legally compliant electronic and digital signature processes tailored to meet requirements globally with localization in 43 languages.

Embracing the Digital Future

Digital Transaction Management (DTM) has emerged as a new category of cloud services designed to digitally manage document-based transactions. DTM removes the friction inherent in transactions that involve people, documents, and data to create faster, easier, more convenient, and secure processes.

DTM delivers a suite of services that empower companies to easily deploy and update digital processes without the traditional expense and programming required of older enterprise applications.



Backed by the xDTM Standard

Falling under the purview of an independent governing board comprised of subject matter experts and leaders in their respective industries, DTM providers must adhere to a strict global standard for secure cloud-based Digital Transaction Management, xDTM. The xDTM standard protects and empowers organizations and consumers to securely conduct business online — with specific and measurable thresholds for availability, security, privacy and other critical elements. The goal of the xDTM standard is to ensure that everyone feels completely confident transacting in this new 100% digital era.

Additional Information

Procurement departments interested in learning more about DocuSign’s Digital Transaction Management platform may visit <http://www.docusign.com/solutions/departments/procurement>.

About DocuSign

DocuSign® is the Global Standard for Digital Transaction Management™. DocuSign accelerates transactions to increase speed to results, reduce costs, and delight customers with the easiest, fastest, most secure global network for sending, signing, tracking, and storing documents in the cloud.

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