



## Close it in the Cloud

Using the global standard for Digital Transaction Management, DocuSign® for Salesforce® is the easiest, fastest, most secure way to send, sign, track and store documents in the cloud.

Fully integrated with Salesforce, DocuSign helps users close more deals, faster. Your customers can sign contracts within minutes from anywhere, anytime and on any device.

## The eSignature choice for Salesforce

DocuSign is the #1 electronic signature solution and is used exclusively by Salesforce 3,000+ sales representatives. LinkedIn, Expedia, CenturyLink, Xerox and more than 40 million people and enterprises trust DocuSign to accelerate the speed of their business.

Sending a contract for electronic signature from Salesforce is simple: Just click "Send with DocuSign" from any object. You can even generate and send contracts synced with data from Salesforce. When you automate time-consuming manual workflows, you eliminate rekeying of data and increase your productivity. DocuSign handles many different scenarios, including:

- Multiple signers
- Confirmation of a signer's authority to sign
- Specified signer routing order
- Designation of specific fields as negotiable
- Delegation of signing responsibility to others
- Signing in person and on mobile devices

## Close deals faster

With a seamless Salesforce integration, there's nothing new to learn. Documents are auto-routed to the right people, with built in reminders and expiration times. Decision makers can review and approve a contract within minutes. Signed agreements are legally binding and backed by a court-admissible audit trail. DocuSign warrants compliance with the federal E-SIGN Act.

## Reduce errors and improve compliance

Pre-populate documents from existing Salesforce data. Create high-volume forms by conveniently dragging and dropping data fields directly from Salesforce or use and save templates in DocuSign. Any data collected during the signing process can also be populated back to Salesforce, saving you time and eliminating potential errors.

## Streamline workflow processes

Support for complex routing rules and dynamic collaboration tools makes sending documents electronically for eSignature as easy as sending a Salesforce email. Visibility into and control over where contracts are in the signing process keeps the process moving efficiently. DocuSign provides an audit trail and notifies every signer when a contract is changed. Plus, with Salesforce Chatter, you can keep everyone up to date when an opportunity's status changes and when deals close.



## DocuSign on the go with Salesforce1

Send a document for eSignature, or DocuSign in person, from within the Salesforce1 app. Using DocuSign with Salesforce1 means that users can stay connected and close business faster on the go, all from within the familiar Salesforce1 experience. Select DocuSign from the menu of Actions from any object and sign in person or through email on your mobile device.

## Extensive integration

DocuSign for Salesforce integrates with every level edition of Salesforce.com. Also access native integrations with Conga Composer, Apttus, BigMachines, Selectica, Upside, Drawloop, Zuora, and more.

## Support for Native Languages

DocuSign for Salesforce is fully localized in 11 native languages, including Chinese (simplified), Dutch, English, French, German, Italian, Japanese, Korean, Portuguese, Russian, and Spanish. DocuSign for Salesforce is also enabled with browser-aware signing experience in 44 languages.

## Customization opportunities

No programming is required, but you can choose to customize DocuSign for Salesforce to suit your needs.

Leverage DocuSign APIs to automate workflows, integrate with your data store, or embed the DocuSign interface into your salesforce.com solution.

- Download a free\* trial on Salesforce AppExchange: [Appexchange.com](http://Appexchange.com)
- Get product information: [www.docusign.com/solutions/docusign-for-salesforce](http://www.docusign.com/solutions/docusign-for-salesforce)
- Contact DocuSign: [dfs@docusign.com](mailto:dfs@docusign.com) or 877.720.2040

\*Access to and use of the Internet may require payment of a separate fee to an Internet service provider. Local and/or long-distance charges may apply.



“We were impressed from the start with how quickly and easily DocuSign helped us obtain signed contracts.”

**Gene Harden**  
Director of Lodging



“Adding DocuSign to Salesforce drove usage by the sales team up 300%. DocuSign for Salesforce transformed using Salesforce from a task to a tool.”

**Tim Kantor**  
Marketing Services Data Manager



The Global Standard for  
Digital Transaction Management™

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## About DocuSign

DocuSign® is the Global Standard for Digital Transaction Management™. DocuSign accelerates transactions to increase speed to results, reduce costs, and delight customers with the easiest, fastest, most secure global network for sending, signing, tracking, and storing documents in the cloud.

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