

Supply Chain Contracts for Medical Device Manufacturers



USE CASE PROFILE: Medical Device Manufacturers

Challenge: Eliminating Manual Processes

Medical device manufacturers navigate a complex supply chain. They must maintain vendor agreements directly with hospitals and GPOs, as well as suppliers and vendors. Managing the required contracts is slow and cumbersome, and reliance on manual signatures slows down your entire process.

The DocuSign Solution

No matter which supply chain entities you are dealing with, DocuSign helps streamline your workflows. DocuSign integrates with more contract management systems than any other electronic signature vendor, enabling you to keep your supply chain management process digital, from beginning to end.

Our forms library lets your staff easily select the appropriate forms, and our robust workflow capabilities give you complete control over signer order. Automated reminders help speed the process. DocuSign also provides complete reporting, audit trail, and document retention capabilities, so you have greater visibility into the status of all critical documents in your supply chain.

DocuSign Key Benefits

Medical device manufacturers can realize a wide range of benefits by using eSignatures from DocuSign. You can significantly shorten processing time for contracts and enable straight-through processing while reducing costly errors caused by missing signatures, data, or pages.

With you gain greater control over the process. And with electronic documents and signatures, you will reduce the need and cost of physical storage.

Integration with Sales and Contract Systems

DocuSign fully integrates with a wide variety of contract management systems including Conga Composer, Apttus, BigMachines, Selectica, Upside, Drawloop, Zuora, and many more. This lets you streamline your contract management process, automate end-to-end workflows, and automatically trigger appropriate events once key documents are signed, such as updating supplier databases or initiating service orders.

About DocuSign

DocuSign® is the global standard for electronic signature®. DocuSign accelerates transactions to increase speed to results, reduce costs, and delight customers with the easiest, fastest, most secure global network for sending, signing, tracking, and storing documents in the cloud.



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