## **DocuSign**<sup>®</sup>

# Streamline the Entire Contract Lifecycle

As a company grows, its legal department can become strained by increasingly higher volumes of agreements. Executives from sales to the CEO demand fast turnarounds to generate business and maintain vital revenue flow. Legal departments are often also responsible for ensuring that internal operations such as compliance, procurement and HR are controlled and executed consistently. Managing these deliverables efficiently with minimal staff expansion can be challenging. The DocuSign Agreement Cloud™ helps corporate legal departments be valued business partners within the organisation, with solutions to help save time, increase productivity, reduce risk and improve governance.

#### Ensure enforceability of signed agreements

Electronic signatures are lawful for most use cases in most jurisdictions around the globe. DocuSign secures your electronically-signed documents with a tamper-evident seal and provides a court-admissible Certificate of Completion containing party names, email addresses, public IP addresses and a time-stamped chain-of-custody audit trail that records all activity. DocuSign also offers a wide range of digital certificate and signer identification options, to meet industry-and jurisdiction-specific standards worldwide.

#### Reduce contract errors and accelerate turnaround time

Automate and streamline the preparation, execution, and management of agreements across your organisation. Create easily accessible preconfigured templates and pre-approved clauses for non-legal users to leverage during negotiation to increase compliance with standardised language. Increase contract oversight and reduce time spent searching for individual agreements with a centralised, searchable repository for contracts.

#### Understand what's in your agreements

Whether for due diligence, compliance audits, or business analysis, understand what's in volumes of agreements quickly and thoroughly with industry-leading contract Al. Leverage pre-built, customisable machine learning models that automatically identify relevant clauses so legal teams can search and filter by concept – to find and compare critical terms easily.

82% of DocuSign agreements executed in one day

£30 average savings per agreement

99.99%
eSignature uptime with no maintenance downtime

80% average reduction in turnaround time versus paper

"Integrating DocuSign eSignature with online ID Verification from the DocuSign Agreement Cloud has given Cederquist an edge in the legal sector."

Cederquist

# The DocuSign Agreement Cloud for Legal Departments

The DocuSign Agreement Cloud helps unify and modernise your system of agreement by connecting our leading eSignature technology with every other aspect of the agreement process. Legal departments can focus on providing their legal expertise, while the platform delivers simplified control and management of the entire agreement lifecycle through an automated, orchestrated, end-to-end workflow.

#### eSignature

Send agreements, identify signers, and execute signatures from practically anywhere, almost any time – all tracked for real-time visibility and court-admissible evidence.

#### Click

Capture consent to standard agreement terms with a single click.

#### **DocuSign CLM**

Implement solutions to digitise your agreement processes within weeks and not months. Streamline collaboration, negotiation, document generation and the setup of flexible, configurable workflows. Reduce contract errors with a preapproved clause library and store contracts in a centralised, searchable repository.

#### Identify

Choose from a suite of proven authentication and ID verification options to secure access to an agreement.

### Intelligent Insights powered by Seal Software

Locate and analyse clauses within your agreements, indexed across multiple DocuSign eSignature accounts, internal systems, and external storage.

#### Integrations

Easily embed DocuSign into your existing tools with 350+ pre-built integrations with the leading lending platforms, including Salesforce, Microsoft, Google, SAP, and Box, further automating document generation and sharing processes.

#### Use case examples

#### Standard legal agreements

Nondisclosure agreements Master service agreements Partnership agreements Sales contracts

Audit and inventory signoffs

#### Internal operations and compliance

Board minutes
Candidate and new-hire paperwork
Policy management and compliance
Supplier compliance

#### **Supplier agreements**

Vendor registration forms Procurement contracts Purchase orders Statements of work

"DocuSign really opened the door to a modern System of Agreement for us. It's just far more powerful than the old way of doing things."

**Andrew Kidd** Legal Director, Specsavers

#### About DocuSign

DocuSign helps organisations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

#### DocuSign, Inc.

Broadgate Quarter 9 Appold Street, 2nd Floor London EC2A 2AP UK

docusign.co.uk

For more information sales@docusign.com +44 203 714 4800