# Understand what's in your agreements

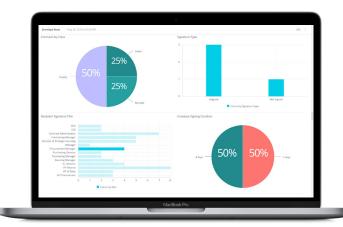
As your business grows, so does the complexity of managing your portfolio of agreements. Limited visibility into agreements means exposure to risk, missing out on hidden opportunities, and the persistent challenge of answering legal and business questions in a timely fashion.

## DocuSign Insight

DocuSign Insight provides powerful AI analysis of agreements to help you uncover organizational risks, obligations and opportunities.

- Dramatically accelerate contract search and review
- Increase the accuracy and breadth of reviews
- Bring non-standard and rogue agreements back under control
- Reduce the risk of non-compliance and negative business outcomes
- Gain actionable insights to drive business value

DocuSign Insight delivers a proven combination of AI technologies—natural language processing, machine learning, latent semantic indexing, OCR and rules-based logic—to help organizations manage and analyze their agreements. Insight brings together agreements from across your enterprise in virtually any location and format. Advanced search and filtering lets you zero in on the ones that matter. Automated extraction policies identify the clauses and terms you need to review. And you can easily view side-by-side comparisons of key terms across selected agreements, to quickly spot inconsistencies and opportunities.



Insight enables custom reports and dashboards to help eliminate blind spots, surface risk points and uncover emerging trends.



Insight provides side-by-side comparison of key clauses and answers to analytical questions.

## **Key capabilities**

#### System-wide agreement access

Gain visibility across all your agreements, regardless of where and how they're stored. Insight brings together contracts from your DocuSign accounts, network files and external resources like Box, Dropbox, OpenText and Sharepoint—and includes built-in OCR to index image files.

#### Pre-built, customizable extraction policies

Collect the information you need, automatically. Insight comes with dozens of standard policies to extract key terms and clauses common to most contracts. Add Insight Accelerators or customize your own extraction policies as desired to meet organization-specific needs.

### Advanced search and filter capabilities

Generate comprehensive results, with robust full-text and envelope metadata search. Insight drives search accuracy with natural language processing, indexing, deduplication, grouping, stem/no-stem, wildcard, proximity and full Boolean capabilities.

## Views to facilitate fast insights

Tap directly into answers. Insight's customizable "views" display detailed, topical analysis of each agreement for specific objectives or use cases. Apply views across a group of contracts to see a side-by-side comparison of relevant contract language and answers to posed questions.

#### Visualized reporting and dashboards

Maintain ongoing visibility across your portfolio. Insight's built-in data visualization and reporting engine lets internal business users configure custom reports and dashboards, to easily spot trends in contract types, activity and terms of interest throughout the enterprise.

## **DocuSign Insight Accelerators**

Boost your analysis. Insight Accelerators provide targeted, in-depth analysis on a range of critical topics. Each Insight Accelerator includes a comprehensive set of pre-trained and tested AI models—along with pre-configured, customizable "views" to quickly access the results across your selected topics, sub-topics and questions.

Insight Accelerators are available as add-ons to Insight, and cover topics including:

- Catastrophic Events (including pandemics)
- Data Privacy (includes PIPEDA, CCPA, GDPR and data security)
- Procurement
- Sales
- Brexit
- Mergers and Acquisitions (M&A)
- Non-Disclosure Agreements (NDA)
- LIBOR/IBOR
- Credit Agreements
- Qualified Financial Contracts (QFCs)

## DocuSign Analyzer

Negotiate better agreements, faster. Analyzer brings Insight's powerful analytics to the pre-execution stage, to manage risk and streamline negotiation of incoming agreements. Analyzer conducts automated, in-depth contract risk analysis based on your legal and business policies, delivering the results in shareable, easy-to-understand risk "scorecards." It provides single-click access to recommended alternate language from your pre-approved clause library, for faster and more consistent editing. And Analyzer works within Microsoft Word, so legal teams can use it easily, every day.

Analyzer is available as an add-on to Insight, and further integrates with DocuSign CLM and eSignature to help organizations automate and connect their entire agreement process.

#### About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

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