

Medicare Billing for Healthcare Providers



USE CASE PROFILE: Healthcare Providers

Challenge: Efficient Processes for Medicare Billing

Medicare requires signatures on reimbursement documents before authorizing treatments and distributing payments. Delays in getting the right information into the documents and all signatures in place keep you from getting paid expeditiously. Reducing delays in Medicare billing timeframes is a critical challenge for healthcare providers since the processes involved are cumbersome and getting all the right clinicians' signatures is a challenge.

Yet introducing changes to the Medicare billing process can introduce elements of risk. You need a partner who not only understands electronic signatures and processes, but also can help ensure you implement them in full accordance with Medicare regulations.

The DocuSign Solution

Use DocuSign to streamline your Medicare billing by replacing paper with electronic forms supported by electronic signatures. Physicians receive automated reminders and can sign electronically from any device, whether desktop or mobile. Robust workflow capabilities let you control signer order. And DocuSign provides complete reporting, audit trail, and document retention capabilities.

DocuSign Key Benefits

DocuSign not only speeds the process, meaning you get paid faster; it is also fully compliant with Medicare regulations for valid electronic signatures. The presence of a practitioner's DocuSign eSignature demonstrates that Medicare Part B services have been accurately documented, reviewed, and authenticated.

The electronic signature also confirms that the provider has certified the medical necessity and reasonableness for the services submitted to Medicare for payment. As required by Medicare, DocuSign includes protections against modifications. In fact, a DocuSign signature has the highest level of enforceability—higher even than pen and paper.

Customer Example



QTC, a Lockheed Martin Company

QTC is the largest private provider of government-outsourced occupational health and disability examination services in the nation. QTC is using DocuSign to supply electronic signature capabilities—including Medicare reimbursements—for its network of providers. QTC has also integrated DocuSign with its back-end medical information system, making it easier, faster, and more secure to sign documents—anytime, anywhere, from any device.

About DocuSign

DocuSign® is the global standard for electronic signature®. DocuSign accelerates transactions to increase speed to results, reduce costs, and delight customers with the easiest, fastest, most secure global network for sending, signing, tracking, and storing documents in the cloud.



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For European inquiries: free phone +44 203 510 6500 | docuSign.co.uk

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