

## »» DocuSign Corporate Overview

DocuSign is a Seattle-based company delivering the number one electronic signature service on the market. Electronic signatures, or e-signatures, are the fastest and most secure way to get legally binding signatures on any type of contract or document.

With e-signatures on-demand, businesses can:



» **Eliminate unnecessary costs.**

No more overnight shipping, faxing delays, or signing errors.

» **Increase revenue.**

Use the web to close deals in seconds and lock out competitors.

» **Stay competitive.**

Grow faster and more efficiently.



FROM THE GARTNER REPORT,

### Yesterday's Cool Vendors in Secure Business Enablement: Where Are They Now?

DocuSign has made dramatic progress since 2005. The company reported 1.5 million signature events in 2006 — up from 330,000 the previous year — and expects to reach 6 million in 2007. Its "e-signature" offerings have expanded beyond its original browser-based product (now called DocuSign Web), to include a Windows desktop client, DocuSign Pro, and a Web services application programming interface (API), DocuSign Embedded. DocuSign's products are still user-friendly, but they can now be considered true enterprise products....

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### Leadership History

DocuSign was founded in 2003 with one goal: to eliminate wasteful pen and paper signatures by replacing them with a fully electronic transaction. Since then, we have developed the most robust, powerful, and intuitive e-signature service available, and we have become the standard by which all others are measured. Customers of all types have integrated DocuSign into mission-critical functions, and we have processed millions and millions of signature events worldwide.

### Legal Compliance

Electronic signatures have the same legal effect as pen-and-ink, as long as they're executed through a process—like DocuSign—that clearly establishes intent to sign and ensures all legal elements of proof. Signatures obtained through DocuSign are 100% legally binding. Our comprehensive e-signing process is fully compliant with all relevant legislation and guidelines including the federal ESIGN act, state laws modeled after UETA, FFIEC guidelines for financial institutions, and Gramm-Leach-Bliley.

### On-Demand Service

DocuSign is web-based and delivered on demand. That means we deliver all the benefits of advanced software with zero capital investment and no IT management hassles. Our high-performance multi-tenant architecture can handle thousands of transactions per second, ensuring high availability for all critical functions.



## ON-DEMAND Electronic Signature Service

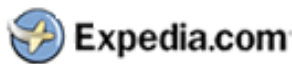
We offer three service options to meet the needs of every business. You can send documents for signature through your web browser, utilize a Windows desktop client, or integrate our web services API with an existing system, such as your web site, CRM system, or call center application.

### Enterprise Class Security & Data Center

We address security at every level to ensure a completely tamperproof signing process. Our entire site is maintained in one of the world's most secure facilities, a SAS 70 type II data center. All documents are encrypted at all times so that only designed individuals can read and sign them. We offer several levels of signer authentication, including third-party ID verification, and each signer creates a unique electronic signature. Every event in the life of a DocuSign document is logged, dated, and time-stamped, and we attach a court-admissible audit trail to every signed digital envelope.

### Our Customers

DocuSign has helped thousands of successful companies, including some of the world's largest corporations, stop pushing paper. Our customers represent a wide range of high-demand industries including travel, real estate, e-commerce, insurance, mortgage, and financial services. Among them are AMICA, Coldwell Banker, Expedia, Fidelity Title, Land America Financial Group, GE Capital, Microsoft, and Weyerhaeuser. Each has different needs, but DocuSign helps them all eliminate inefficiencies, achieve goals faster, and stay a step ahead of the competition.



**"Expedia is a fast moving, online business, and we want to use the smartest services available. We were impressed from the start with how quickly and easily DocuSign helped us obtain signed contracts."**

Gene Harden  
Director of Lodging  
Expedia



**"We processed 300 percent more loan applications than in the previous week and the DocuSign system never faltered."**

Bruce Rashke  
Chief Administration and Loan Consolidation Officer  
Great Lakes Educational Loan Services, Inc.

## Signing Green

By using the web to sign documents electronically, DocuSign customers avoid the ecological impact of printing, faxing, mailing, and using courier services. Every paperless signature has an environmental ripple effect that saves trees, reduces greenhouse gases, and prevents pollution. Our customers will save more than ten million sheets of paper by Earth Day 2008 as part of the **DocuSign Eco-Challenge**.

Join the >>  
**DocuSign Eco-Challenge**



Visit [DocuSign.com](http://DocuSign.com) today

See how easy it is to e-sign a document with our **DocuSign in Action demo**. Then try the service out with a free 7-day trial.

For more information,  
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The fastest way to get a signature.®

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